

David Ogilvy & Associates

REALTORS

*2016 - Fourth Quarter Report
Greenwich, Connecticut*

exclusive affiliate of

CHRISTIE'S
INTERNATIONAL REAL ESTATE

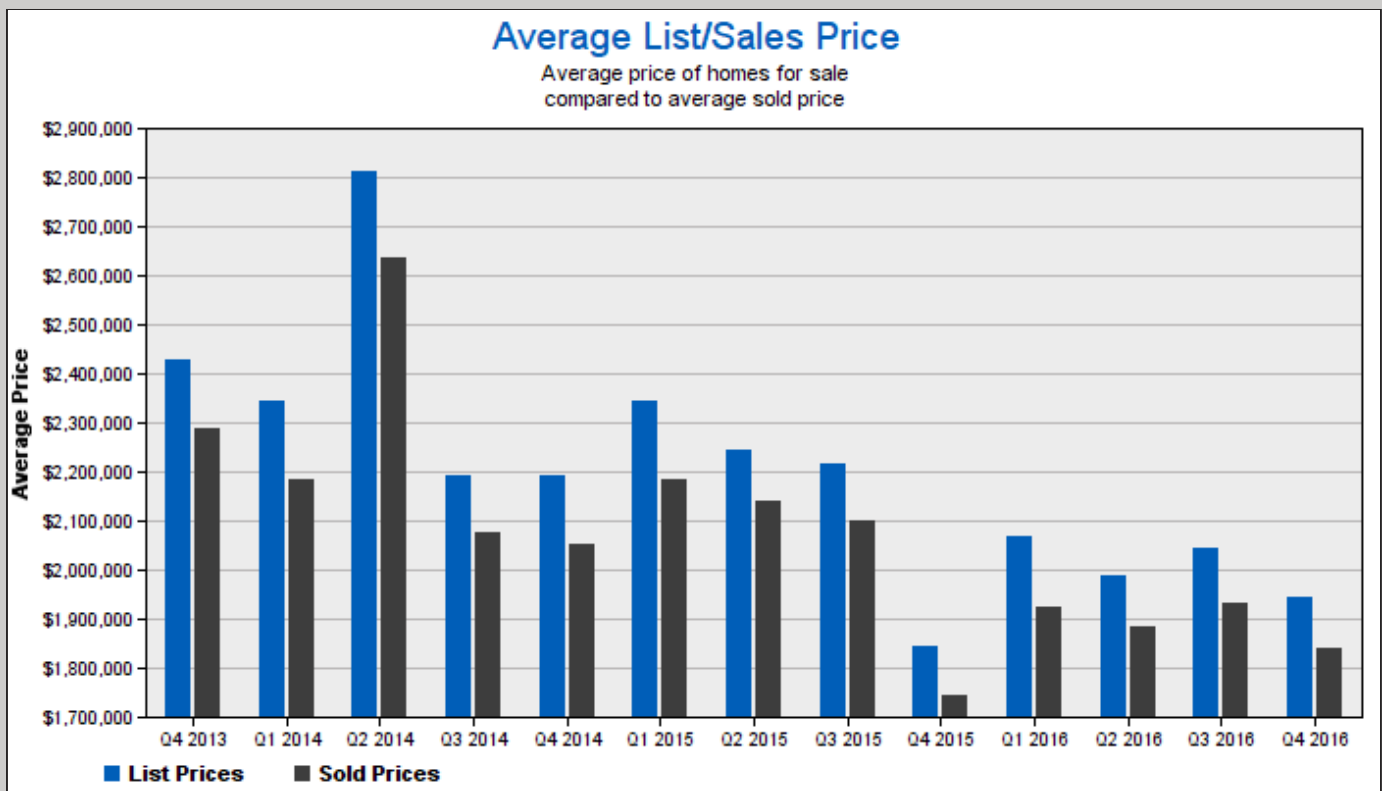
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David Ogilvy & Associates is a recognized leader in Greenwich real estate. Known for superb advertising, exemplary marketing and exceptional client service, our firm has been the exclusive Greenwich affiliate of Christie's International Real Estate since its inception in 1987. <http://www.davidogilvy.com>



The statistics presented in this report are compiled monthly based on figures and Residential data generated by Greenwich MLS. Due to possible reporting inconsistencies, Days on Market (DOM), average prices and rates of appreciation should be used to analyze trends only. Property and statistical data is derived from Greenwich MLS is solely for your personal, non-commercial use in buying or selling a property and is deemed reliable but not guaranteed and should be verified. All representations and warranties regarding the information are disclaimed. Reproduction or any other use is prohibited.

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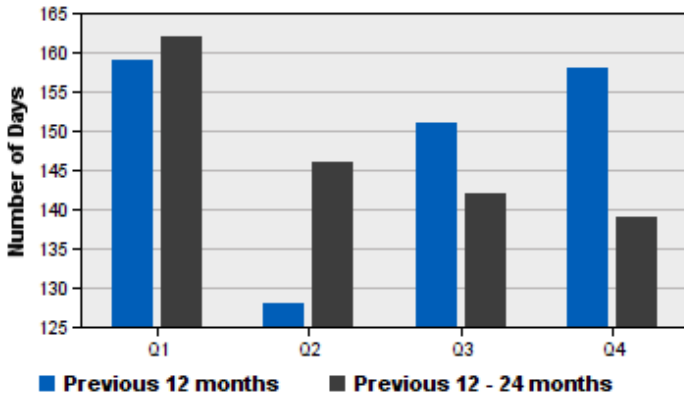
All of Greenwich

Quarter 4 2016

Market Area	New Listings			Homes Sold			Average Price			Days on Market		
	Q4 2016	Q4 2015	% Change	Q4 2016	Q4 2015	% Change	Q4 2016	Q4 2015	% Change	Q4 2016	Q4 2015	% Change
All of Greenwich	171	205	-16.59%	156	176	-11.36%	\$1,841,135	\$1,744,844	5.52%	158	139	13.67%
Greenwich 06830	72	71	1.41%	61	67	-8.96%	\$2,080,006	\$1,874,695	10.95%	132	121	9.09%
Greenwich 06831	44	65	-32.31%	42	45	-6.67%	\$1,800,148	\$1,711,288	5.19%	221	173	27.75%
Cos Cob 06807	13	21	-38.10%	10	15	-33.33%	\$1,426,750	\$1,140,816	25.06%	99	140	-29.29%
Riverside 06878	18	23	-21.74%	17	22	-22.73%	\$1,533,941	\$1,945,262	-21.14%	186	135	37.78%
Old Greenwich 06870	24	25	-4.00%	26	27	-3.70%	\$1,707,152	\$1,650,818	3.41%	121	133	-9.02%
Total	342	410	-16.59%	312	352	-11.36%	\$1,731,522	\$1,677,953	3.19%	152	140	8.57%

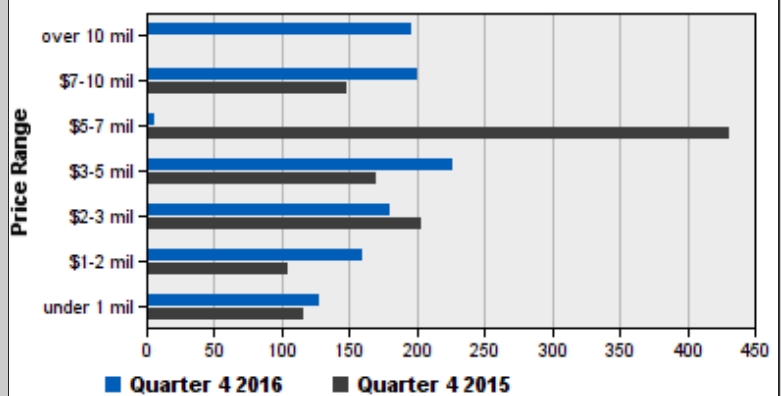
Average Days on Market Sold

Average number of days it takes to sell a home



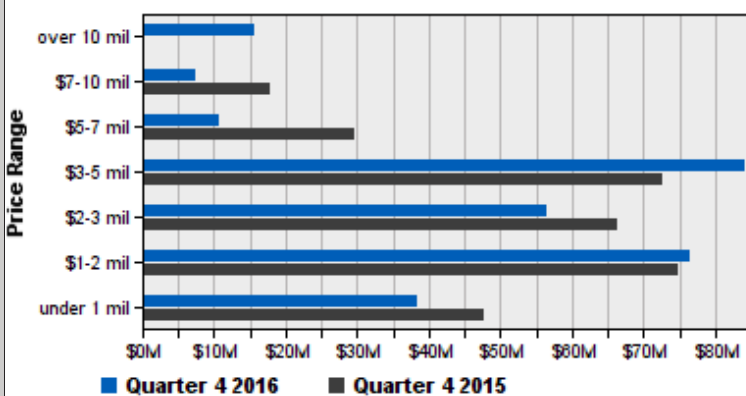
Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



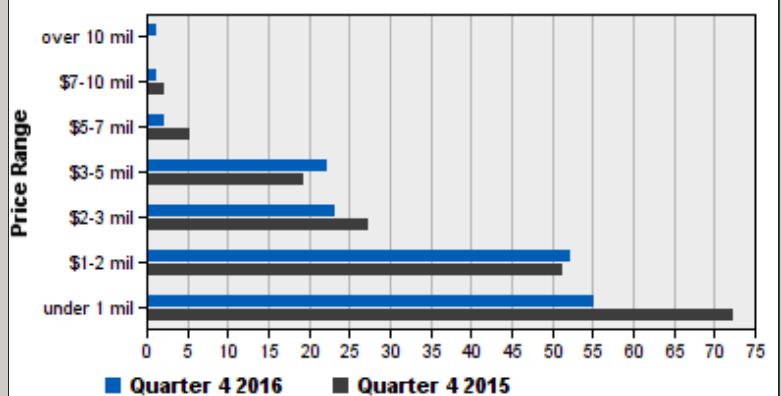
Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



Homes Sold by Price Range

Number of homes sold in the previous two years



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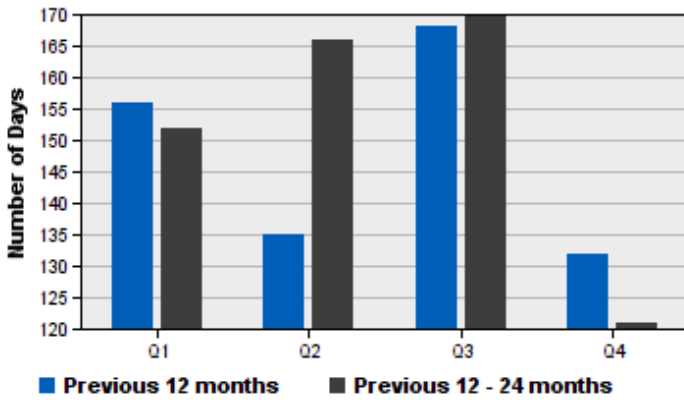
Greenwich 06830

Quarter 4 2016

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2016	72	1.41% ▲	61	\$2,080,006	10.95% ▲	\$1,538,000	132
Quarter 4 2015	71		67	\$1,874,695		\$1,049,000	121
Year To Date 2016	520	7% ▲	270	\$2,105,270	-7.6% ▼	\$1,638,000	148
Year To Date 2015	486		299	\$2,278,485		\$1,720,000	154

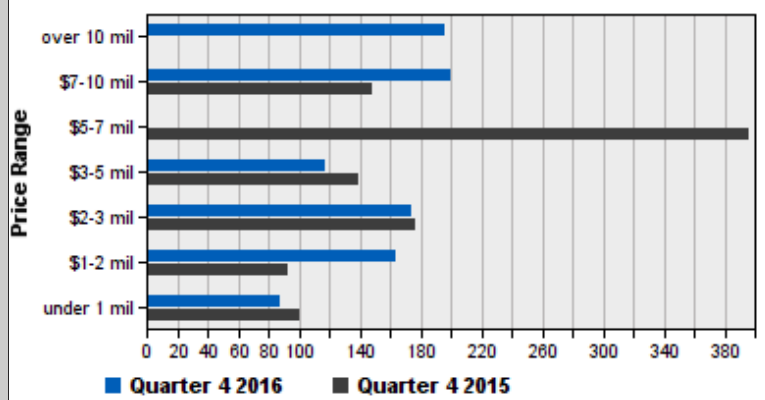
Average Days on Market Sold

Average number of days it takes to sell a home



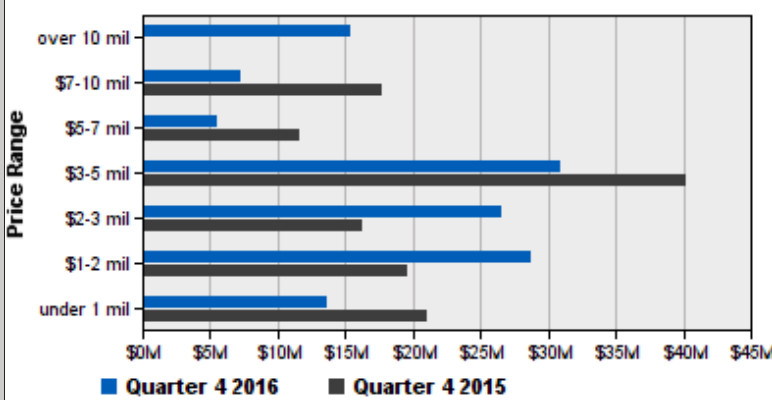
Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



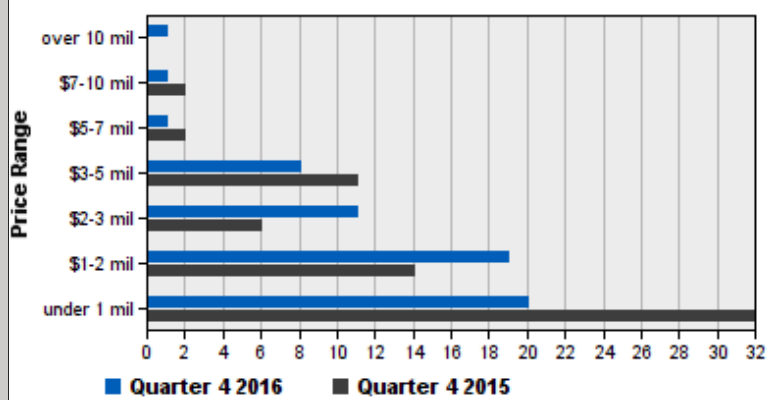
Homes Sold (Sale Volume by Price Range)

Sales Volume (in Millions)



Homes Sold by Price Range

Number of homes sold in the previous two years



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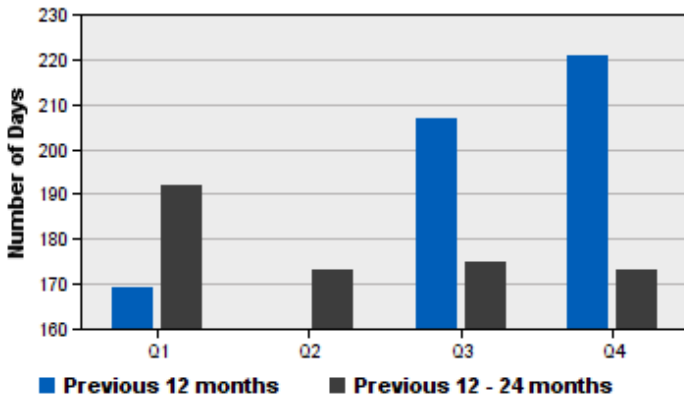
Greenwich 06831

Quarter 4 2016

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2016	44	-32.31% ▼	42	\$1,800,148	5.19% ▲	\$1,525,000	221
Quarter 4 2015	65		45	\$1,711,288		\$1,360,000	173
Year To Date 2016	387	-0.77% ▼	171	\$1,952,407	-10.37% ▼	\$1,232,500	191
Year To Date 2015	390		180	\$2,178,288		\$1,531,250	177

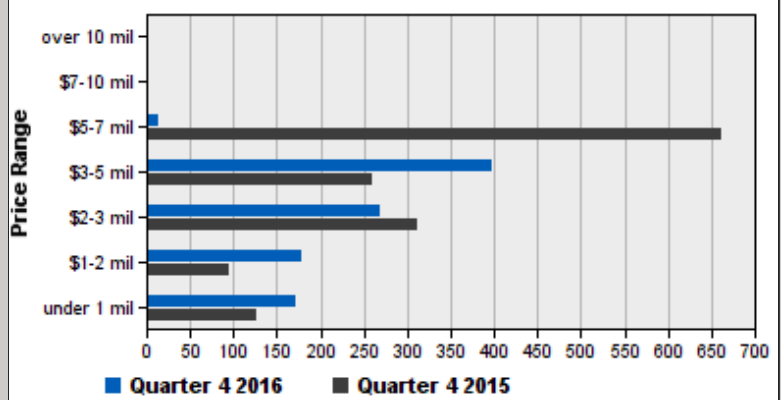
Average Days on Market Sold

Average number of days it takes to sell a home



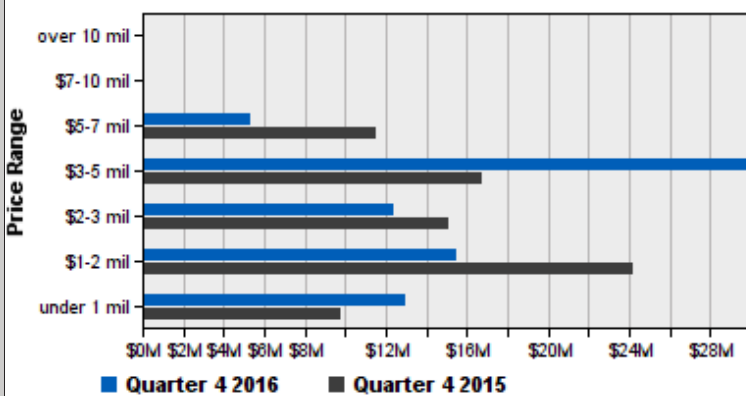
Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



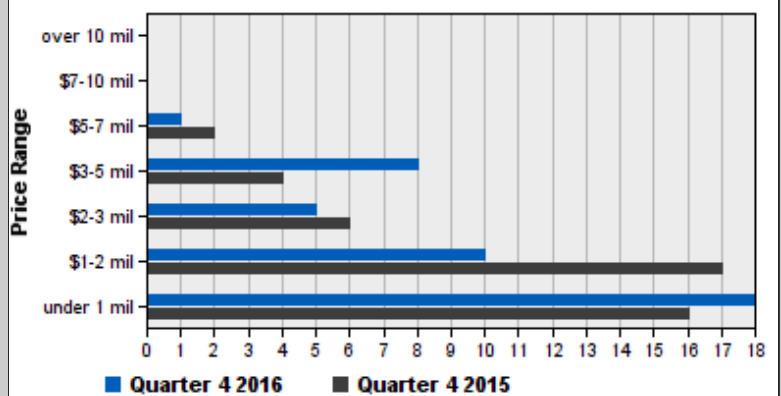
Homes Sold (Sale Volume by Price Range)

Sales Volume (in Millions)



Homes Sold by Price Range

Number of homes sold in the previous two years



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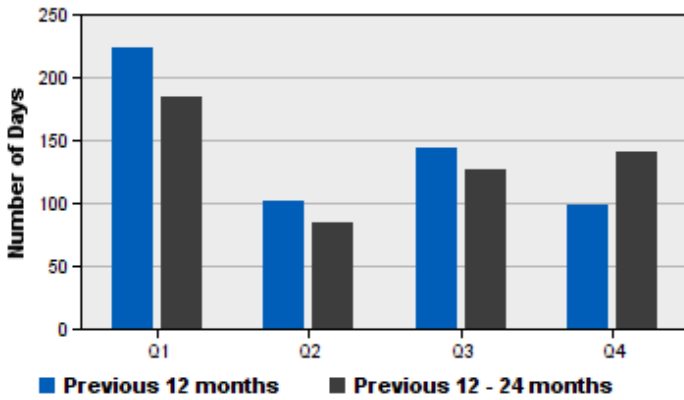
Cos Cob 06807

Quarter 4 2016

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2016	13	-38.1% ▼	10	\$1,426,750	25.06% ▲	\$1,159,000	99
Quarter 4 2015	21		15	\$1,140,816		\$750,000	140
Year To Date 2016	160	-0.62% ▼	97	\$1,284,909	5.27% ▲	\$1,100,000	136
Year To Date 2015	161		89	\$1,220,588		\$1,100,000	126

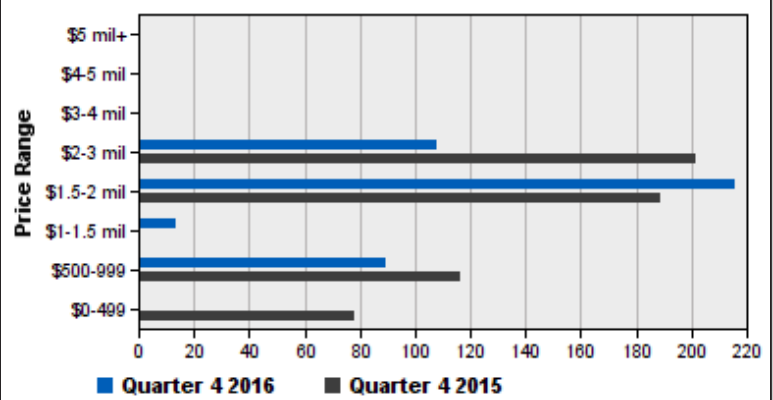
Average Days on Market Sold

Average number of days it takes to sell a home



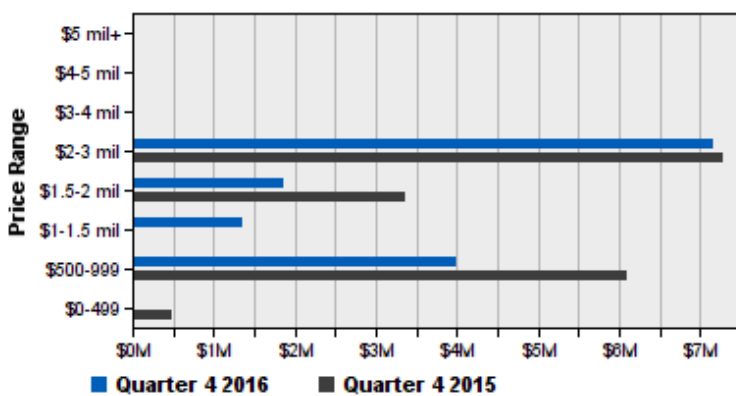
Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



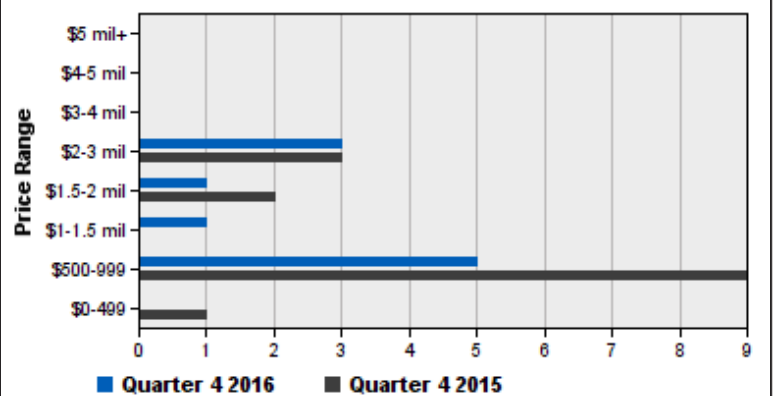
Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



Homes Sold by Price Range

Number of homes sold in the previous two years



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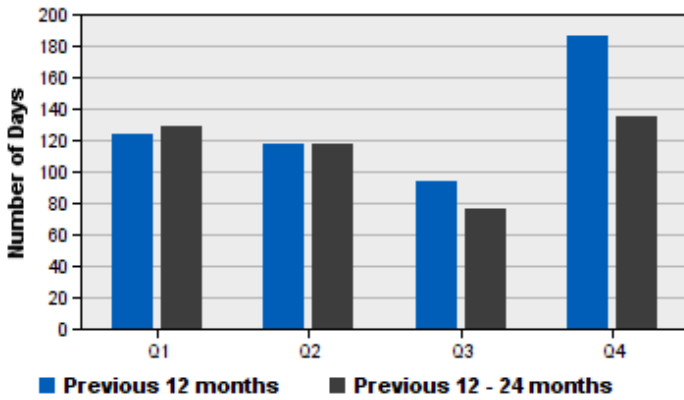
Riverside 06878

Quarter 4 2016

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2016	18	-21.74% ▼	17	\$1,533,941	-21.14% ▼	\$1,175,000	186
Quarter 4 2015	23		22	\$1,945,262		\$1,791,000	135
Year To Date 2016	170	-12.82% ▼	98	\$2,048,973	-7.8% ▼	\$1,600,000	122
Year To Date 2015	195		118	\$2,222,300		\$1,873,000	109

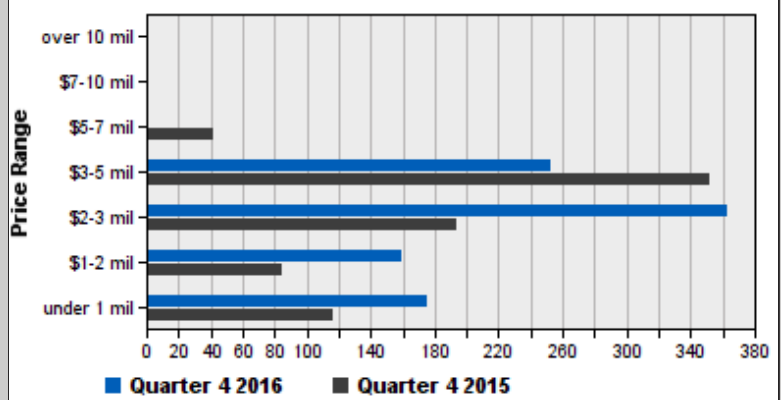
Average Days on Market Sold

Average number of days it takes to sell a home



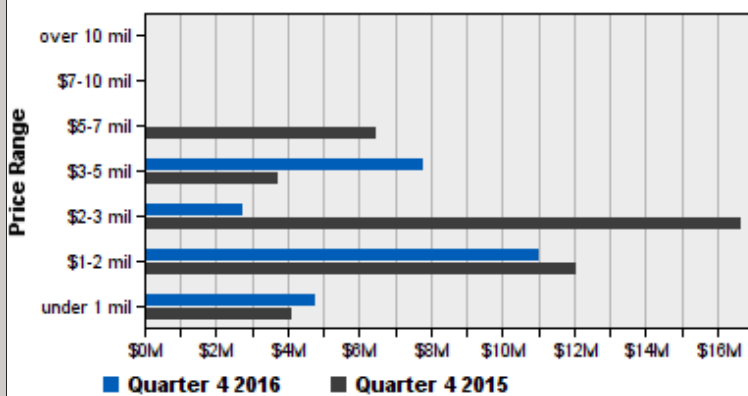
Average Days on Market by Price Range

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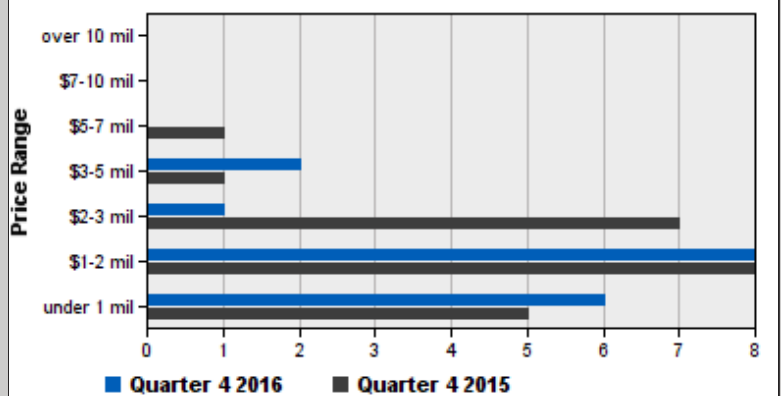
Homes Sold (Sale Volume by Price Range)

Sales Volume (in Millions)



Homes Sold by Price Range

Number of homes sold in the previous two years



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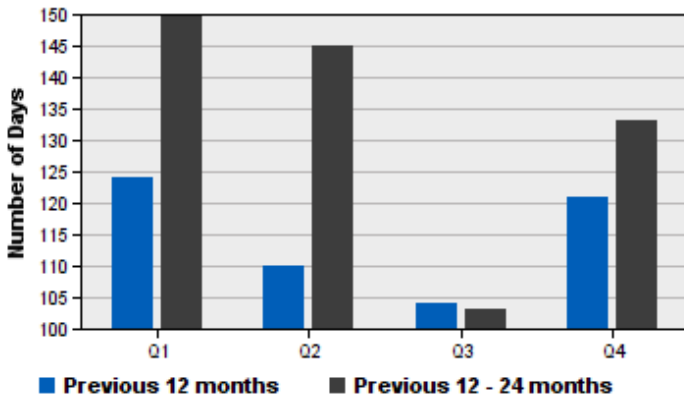
Old Greenwich 06870

Quarter 4 2016

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2016	24	-4% ▼	26	\$1,707,152	3.41% ▲	\$1,297,000	121
Quarter 4 2015	25		27	\$1,650,818		\$1,565,000	133
Year To Date 2016	180	-4.26% ▼	120	\$1,726,744	-0.82% ▼	\$1,500,000	113
Year To Date 2015	188		126	\$1,740,959		\$1,513,000	130

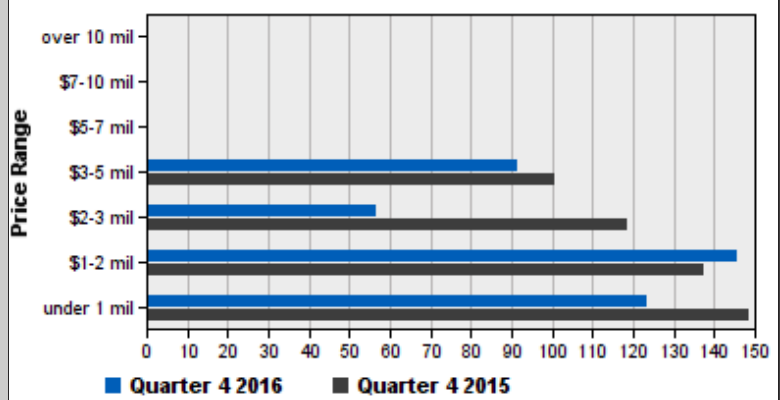
Average Days on Market Sold

Average number of days it takes to sell a home



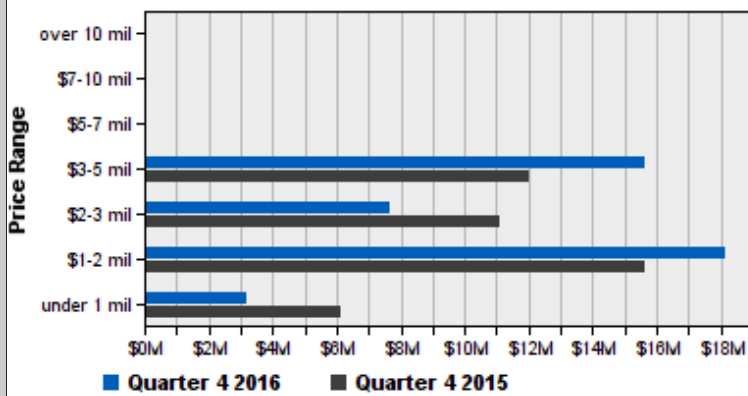
Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



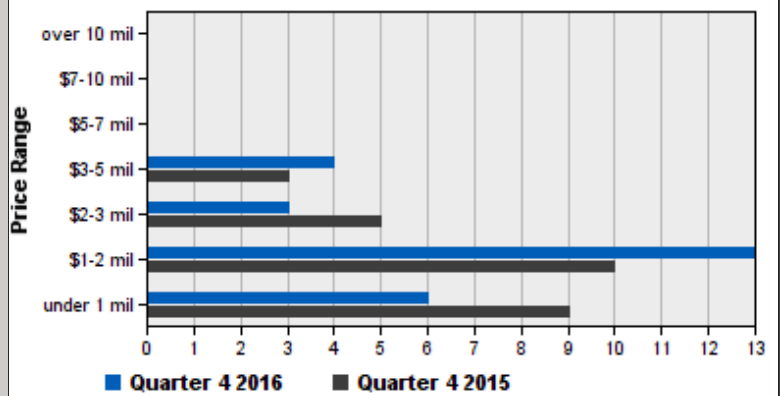
Homes Sold (Sale Volume by Price Range)

Sales Volume (in Millions)



Homes Sold by Price Range

Number of homes sold in the previous two years



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