

# David Ogilvy & Associates

REALTORS

2017 - 2nd Quarter Report  
Greenwich, Connecticut

exclusive affiliate of  
**CHRISTIE'S**  
INTERNATIONAL REAL ESTATE

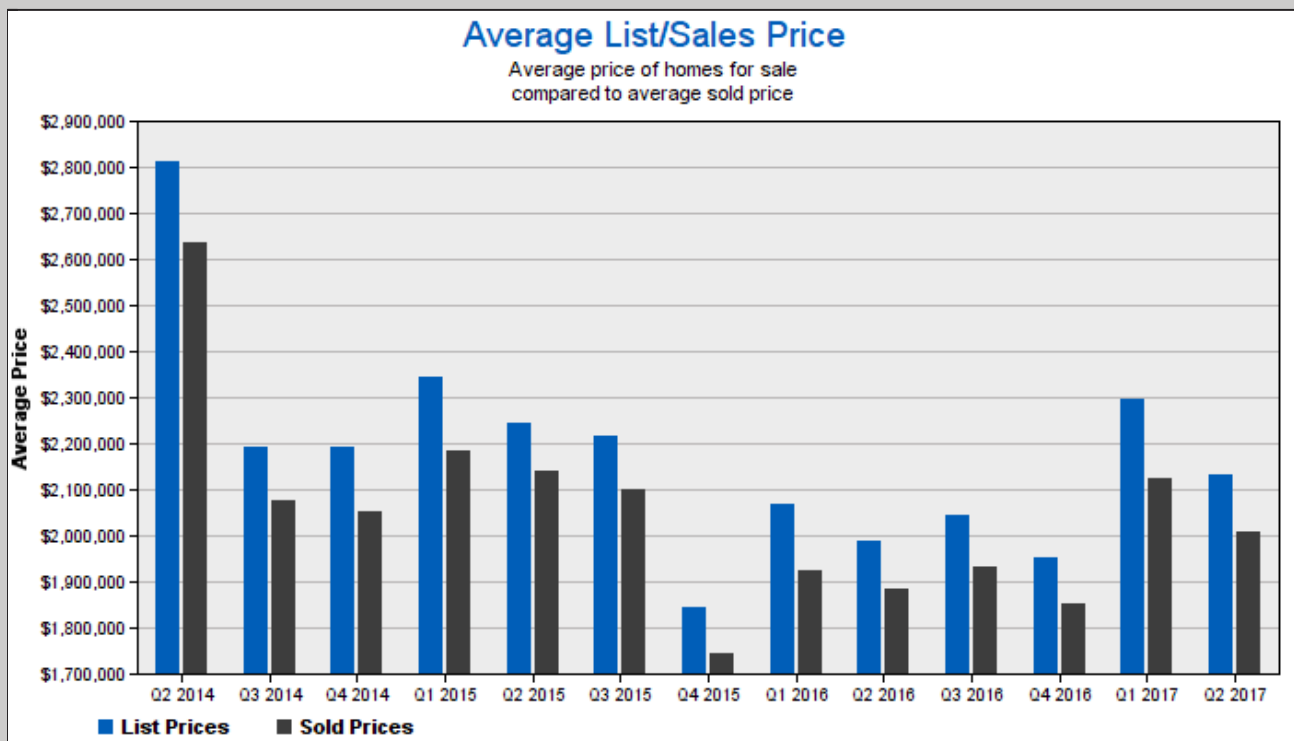
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EXCLUSIVE AFFILIATE OF  
**CHRISTIE'S**  
INTERNATIONAL REAL ESTATE

David Ogilvy & Associates is a recognized leader in Greenwich real estate. Known for superb advertising, exemplary marketing and exceptional client service, our firm has been the exclusive Greenwich affiliate of Christie's International Real Estate since its inception in 1987. <http://www.davidogilvy.com>



The statistics presented in this report are compiled monthly based on figures and Residential data generated by Greenwich MLS. Due to possible reporting inconsistencies, Days on Market (DOM), average prices and rates of appreciation should be used to analyze trends only. Property and statistical data is derived from Greenwich MLS is solely for your personal, non-commercial use in buying or selling a property and is deemed reliable but not guaranteed and should be verified. All representations and warranties regarding the information are disclaimed. Reproduction or any other use is prohibited.

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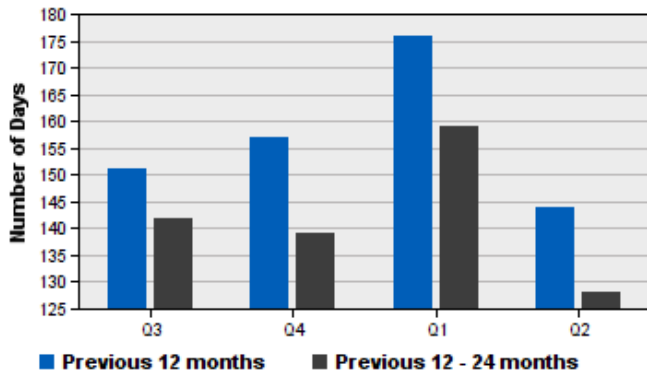
All of Greenwich

Quarter 2 2017

Market Area	New Listings			Homes Sold			Average Price			Days on Market		
	Q2 2017	Q2 2016	% Change	Q2 2017	Q2 2016	% Change	Q2 2017	Q2 2016	% Change	Q2 2017	Q2 2016	% Change
All of Greenwich	507	542	-6.46%	213	220	-3.18%	\$2,006,378	\$1,883,005	6.55%	144	128	12.50%
Greenwich 06830	187	178	5.06%	78	80	-2.50%	\$2,081,375	\$1,833,311	13.53%	151	135	11.85%
Greenwich 06831	139	158	-12.03%	50	42	19.05%	\$1,899,931	\$2,342,535	-18.89%	159	160	-0.63%
Cos Cob 06807	59	71	-16.90%	22	34	-35.29%	\$1,277,159	\$1,378,205	-7.33%	156	102	52.94%
Riverside 06878	64	65	-1.54%	40	32	25.00%	\$2,420,320	\$2,004,401	20.75%	107	117	-8.55%
Old Greenwich 06870	58	70	-17.14%	23	32	-28.13%	\$1,961,065	\$1,819,062	7.81%	144	110	30.91%
<b>Total</b>	<b>1014</b>	<b>1084</b>	<b>-6.46%</b>	<b>426</b>	<b>440</b>	<b>-3.18%</b>	<b>\$1,941,038</b>	<b>\$1,876,753</b>	<b>3.43%</b>	<b>143</b>	<b>125</b>	<b>14.40%</b>

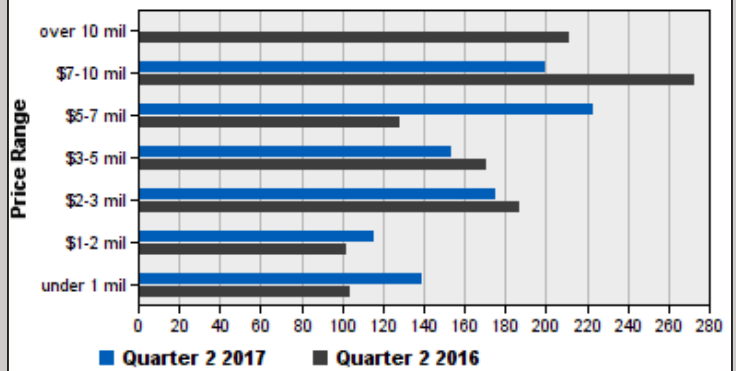
## Average Days on Market Sold

Average number of days it takes to sell a home



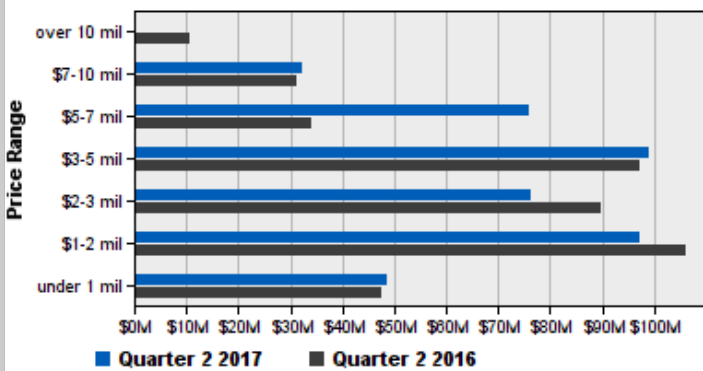
## Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



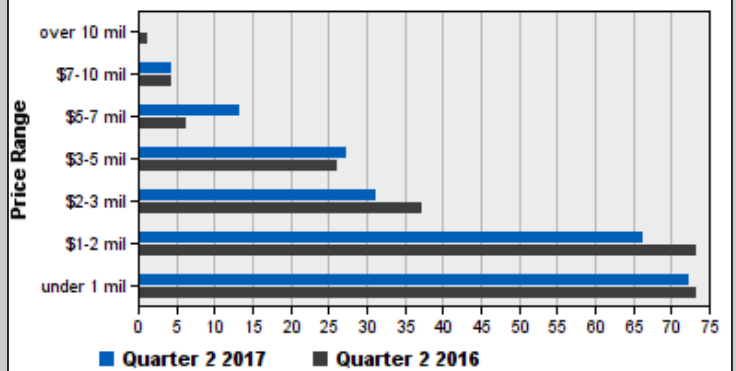
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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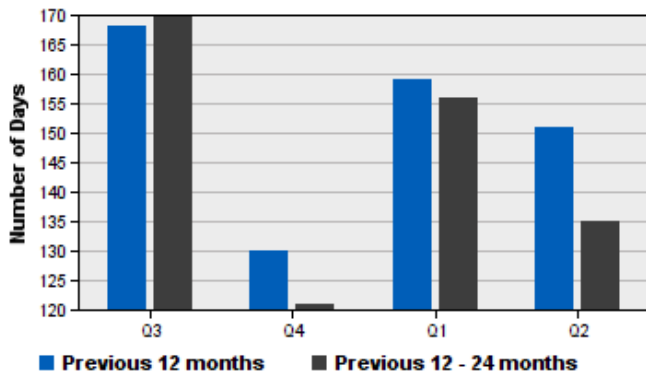
Greenwich 06830

Quarter 2 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 2 2017	187	5.06% ▲	78	\$2,081,375	13.53% ▲	\$1,605,000	151
Quarter 2 2016	178		80	\$1,833,311		\$1,525,000	135
Year To Date 2017	342	-2.84% ▼	145	\$2,227,215	13.23% ▲	\$1,610,000	155
Year To Date 2016	352		132	\$1,967,063		\$1,413,500	144

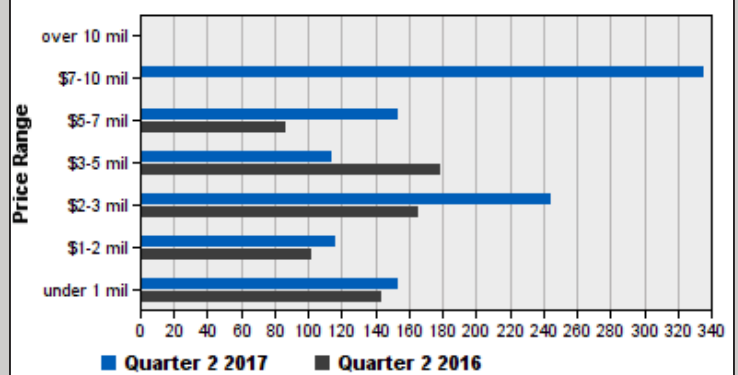
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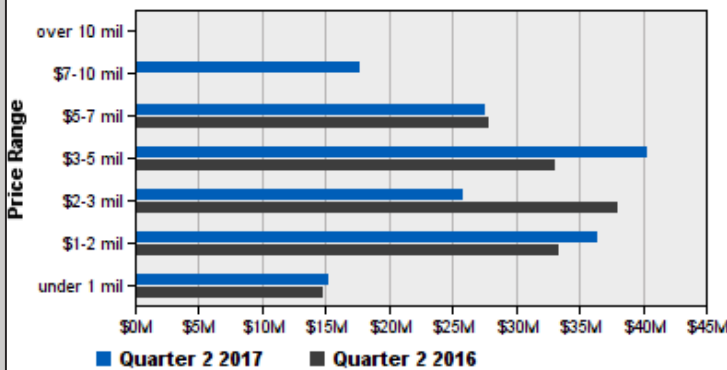
## Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



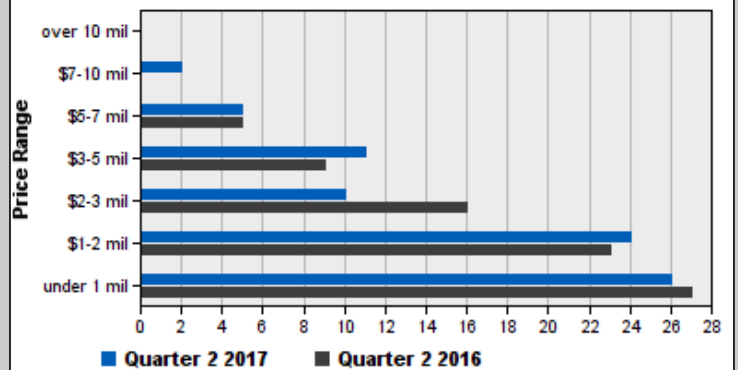
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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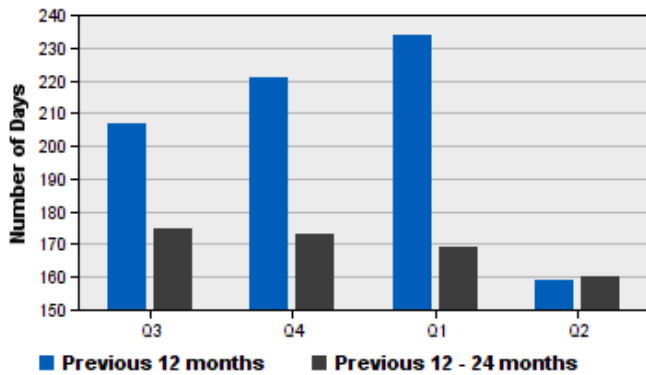
Greenwich 06831

Quarter 2 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 2 2017	139	-12.03% ▼	50	\$1,899,931	-18.89% ▼	\$1,013,750	159
Quarter 2 2016	158		42	\$2,342,535		\$1,338,000	160
Year To Date 2017	244	-9.29% ▼	88	\$2,062,773	-4.23% ▼	\$1,170,000	191
Year To Date 2016	269		78	\$2,153,862		\$1,147,500	164

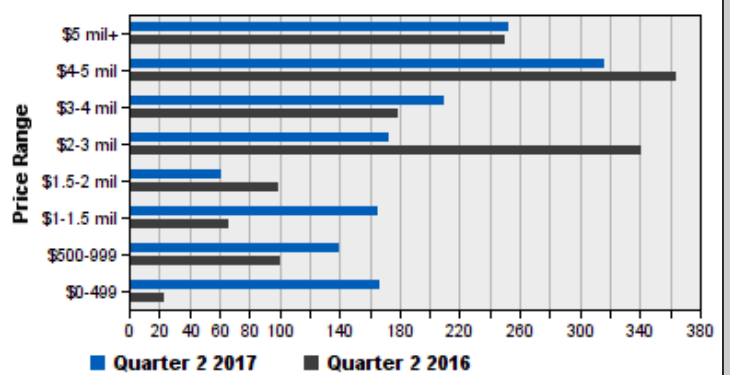
## Average Days on Market Sold

Average number of days it takes to sell a home



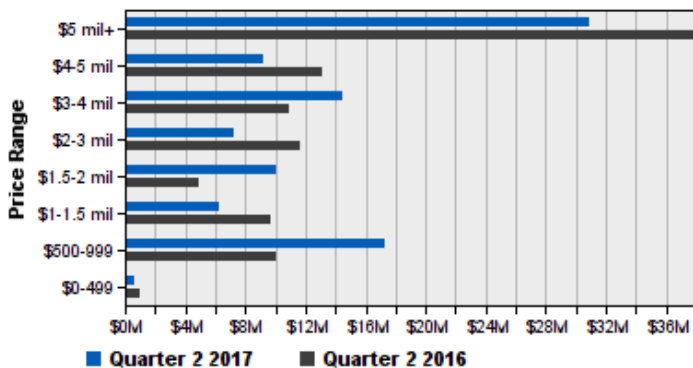
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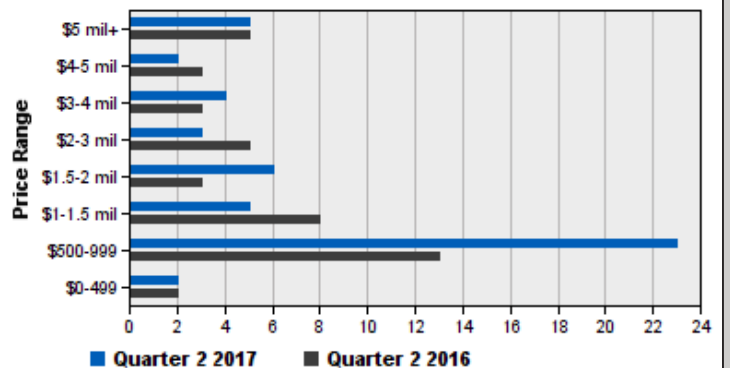
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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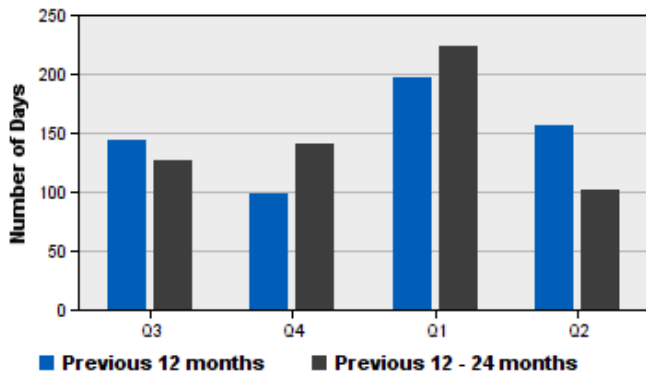
Cos Cob 06807

Quarter 2 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 2 2017	59	-16.9% ▼	22	\$1,277,159	-7.33% ▼	\$1,157,500	156
Quarter 2 2016	71		34	\$1,378,205		\$1,222,500	102
Year To Date 2017	92	-22.03% ▼	46	\$1,288,228	-4.94% ▼	\$1,162,500	177
Year To Date 2016	118		49	\$1,355,112		\$1,205,000	139

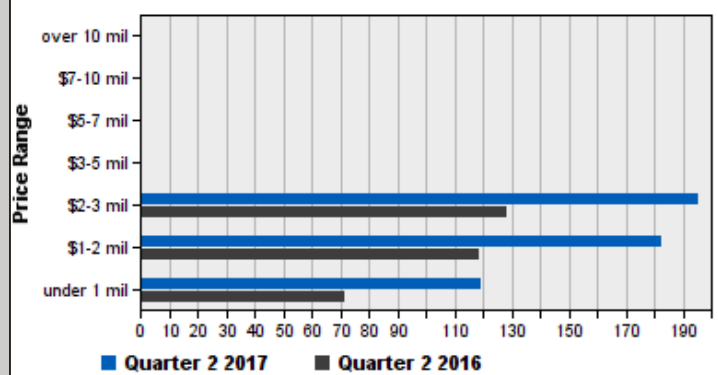
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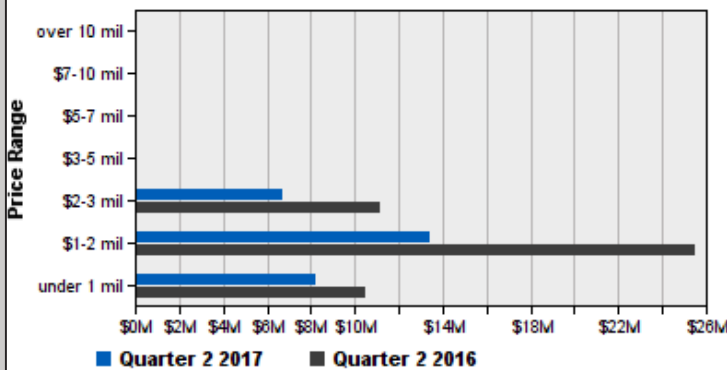
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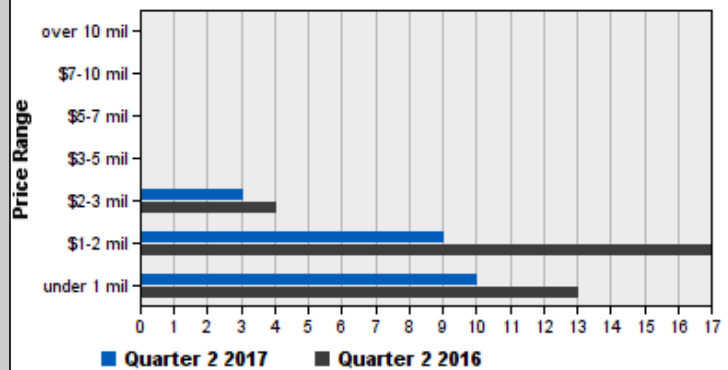
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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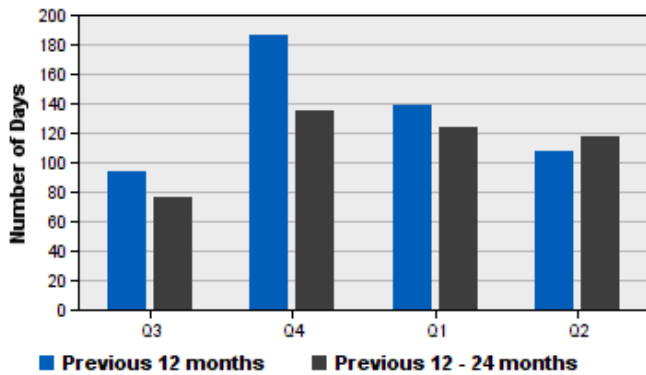
Riverside 06878

Quarter 2 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 2 2017	64	-1.54% ▼	40	\$2,420,320	20.75% ▲	\$1,770,750	107
Quarter 2 2016	65		32	\$2,004,401		\$1,657,500	117
Year To Date 2017	128	7.56% ▲	60	\$2,315,003	18.94% ▲	\$1,605,000	117
Year To Date 2016	119		48	\$1,946,321		\$1,600,000	119

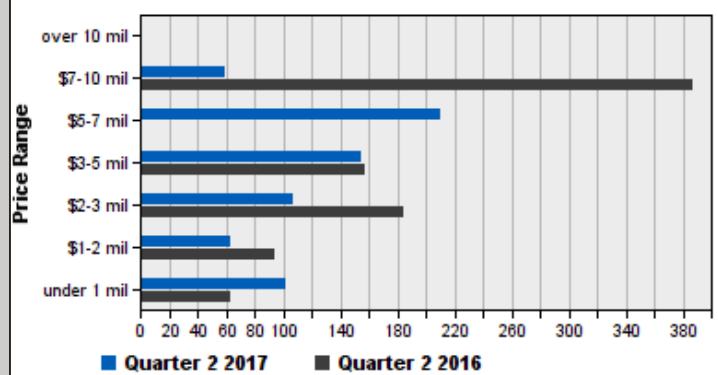
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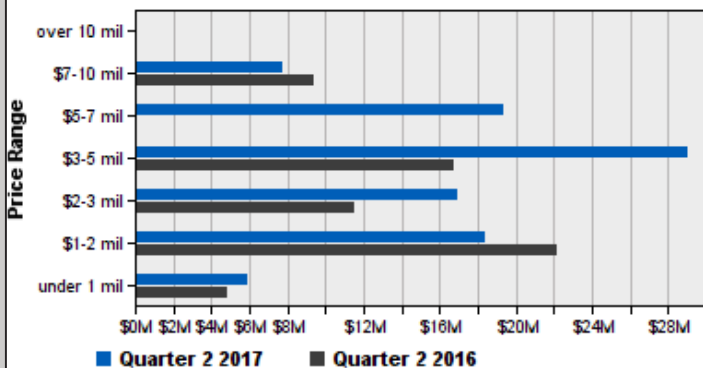
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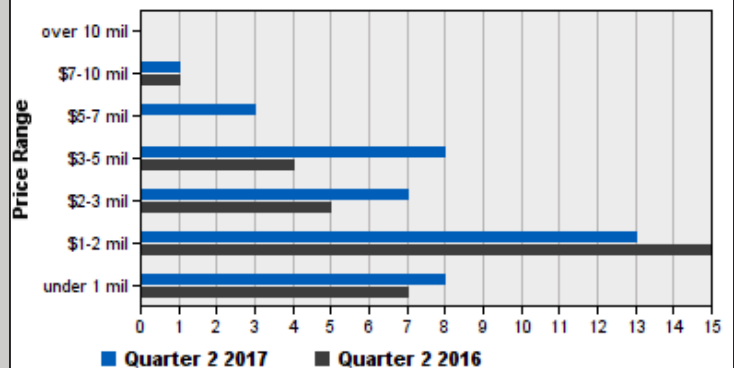
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Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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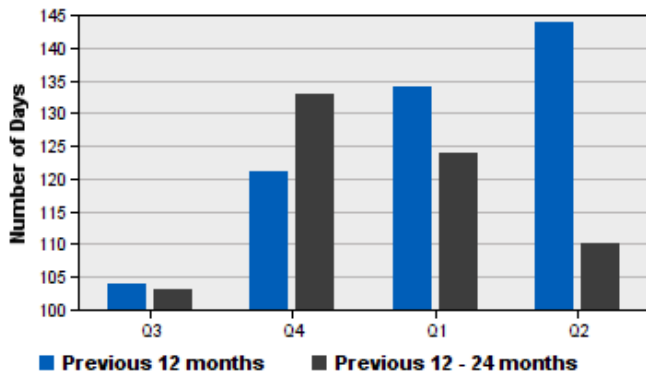
Old Greenwich 06870

Quarter 2 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 2 2017	58	-17.14% ▼	23	\$1,961,065	7.81% ▲	\$1,900,500	144
Quarter 2 2016	70		32	\$1,819,062		\$1,695,000	110
Year To Date 2017	105	-13.22% ▼	42	\$1,934,761	6.79% ▲	\$1,932,750	140
Year To Date 2016	121		51	\$1,811,754		\$1,615,000	115

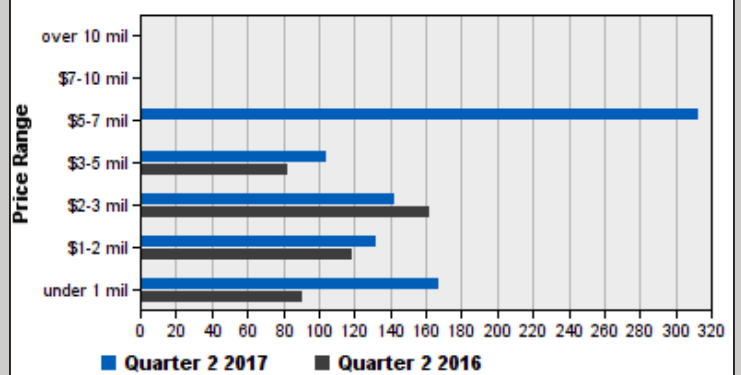
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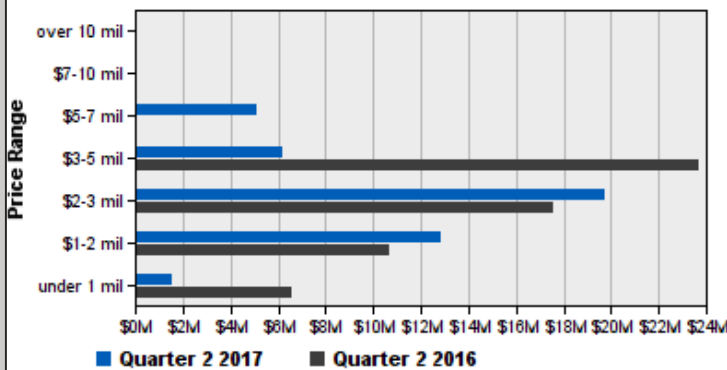
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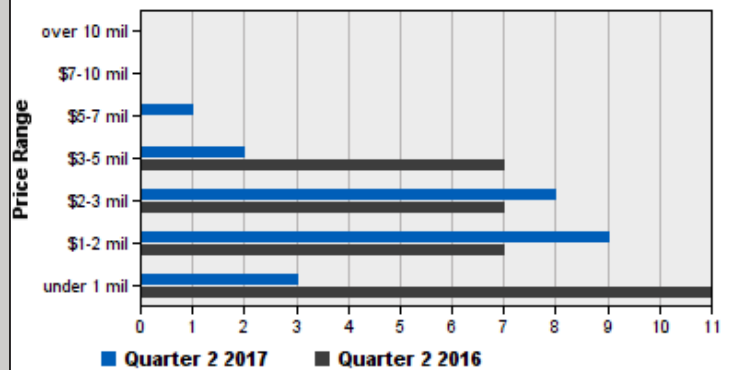
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years





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