

# David Ogilvy & Associates

REALTORS

*2017 - Fourth Quarter Report  
Greenwich, Connecticut*

*exclusive affiliate of*

**CHRISTIE'S**  
INTERNATIONAL REAL ESTATE

75 Arch Street - Greenwich, Connecticut - 203-869-9866 - davidogilvy.com - info@davidogilvy.com



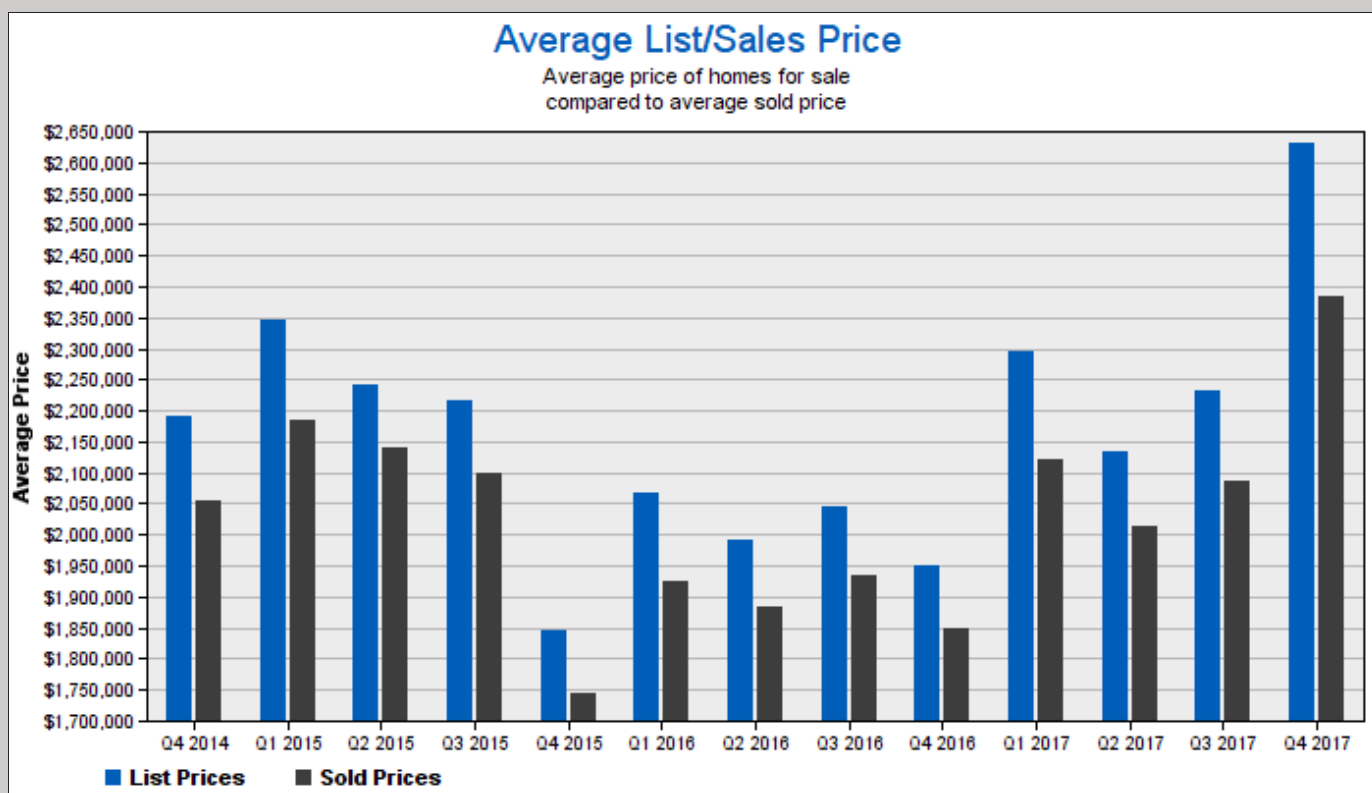
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**CHRISTIE'S**  
INTERNATIONAL REAL ESTATE

David Ogilvy & Associates is a recognized leader in Greenwich real estate. Known for superb advertising, exemplary marketing and exceptional client service, our firm has been the exclusive Greenwich affiliate of Christie's International Real Estate since its inception in 1987.

<http://www.davidogilvy.com>



The statistics presented in this report are compiled monthly based on figures and Residential data generated by Greenwich MLS. Due to possible reporting inconsistencies, Days on Market (DOM), average prices and rates of appreciation should be used to analyze trends only. Property and statistical data is derived from Greenwich MLS is solely for your personal, non-commercial use in buying or selling a property and is deemed reliable but not guaranteed and should be verified. All representations and warranties regarding the information are disclaimed. Reproduction or any other use is prohibited.

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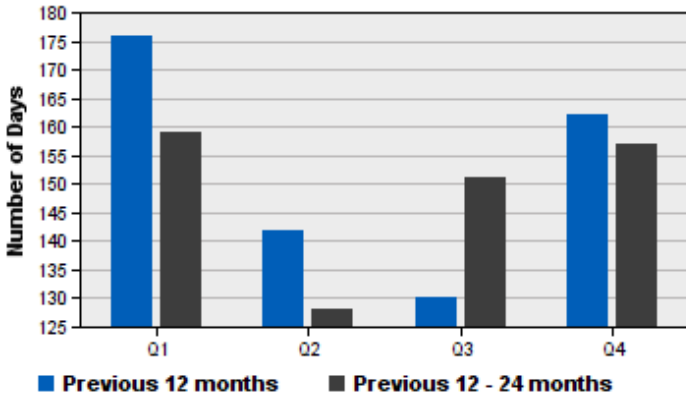
All of Greenwich

Quarter 4 2017

Market Area	New Listings			Homes Sold			Average Price			Days on Market		
	Q4 2017	Q4 2016	% Change	Q4 2017	Q4 2016	% Change	Q4 2017	Q4 2016	% Change	Q4 2017	Q4 2016	% Change
All of Greenwich	189	172	9.88%▲	180	157	14.65%▲	\$2,384,416	\$1,850,029	28.89%▲	162	157	3.18%▲
Greenwich 06830	70	73	-4.11%▼	56	62	-9.68%▼	\$3,099,674	\$2,098,675	47.70%▲	186	130	43.08%▲
Greenwich 06831	56	44	27.27%▲	51	42	21.43%▲	\$2,636,589	\$1,800,148	46.47%▲	199	221	-9.95%▼
Cos Cob 06807	20	13	53.85%▲	24	10	140.00%▲	\$1,119,500	\$1,426,750	-21.53%▼	104	99	5.05%▲
Riverside 06878	22	18	22.22%▲	20	17	17.65%▲	\$2,363,550	\$1,533,941	54.08%▲	143	186	-23.12%▼
Old Greenwich 06870	21	24	-12.50%▼	29	26	11.54%▲	\$1,620,967	\$1,707,152	-5.05%▼	114	121	-5.79%▼
<b>Total</b>	<b>378</b>	<b>344</b>	<b>9.88%▲</b>	<b>360</b>	<b>314</b>	<b>14.65%▲</b>	<b>\$2,204,116</b>	<b>\$1,736,115</b>	<b>26.96%▲</b>	<b>151</b>	<b>152</b>	<b>-0.66%▼</b>

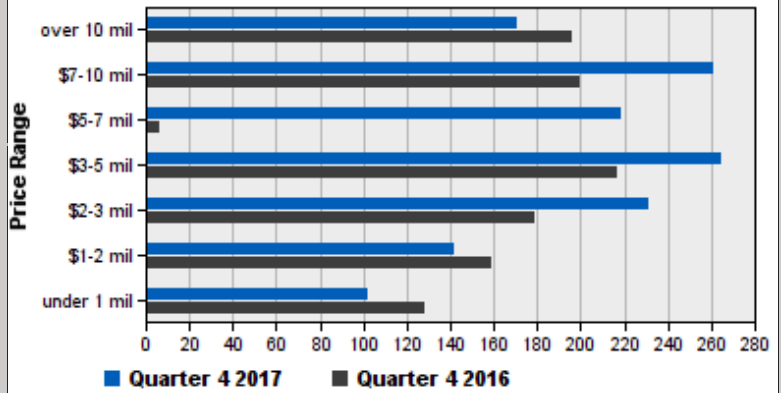
## Average Days on Market Sold

Average number of days it takes to sell a home



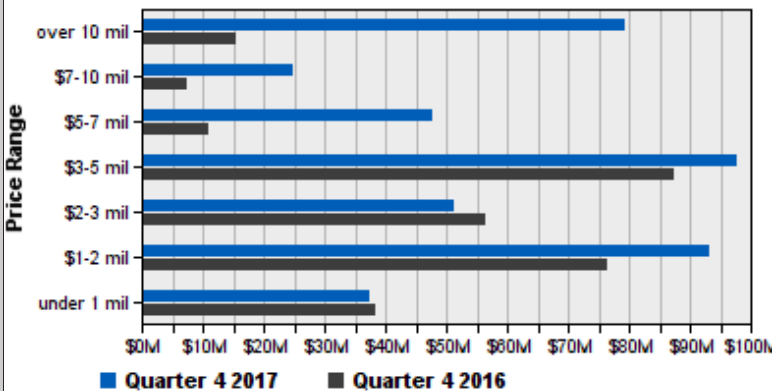
## Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



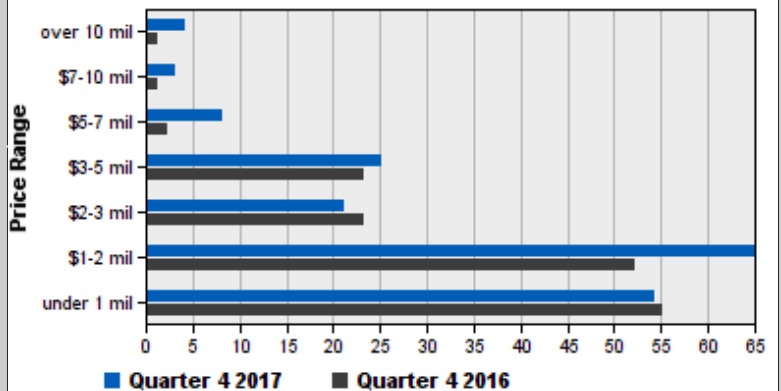
## Homes Sold (Sale Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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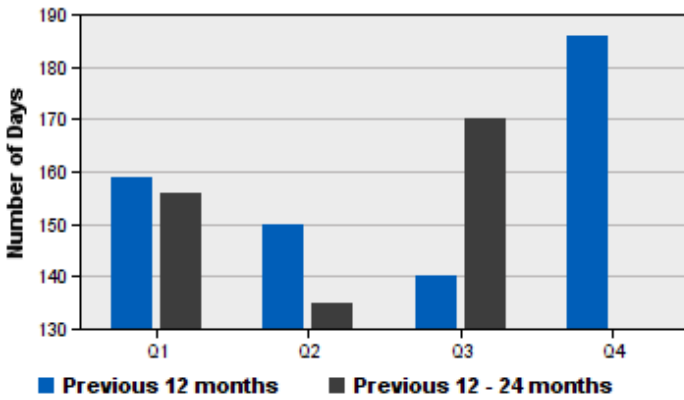
Greenwich 06830

Quarter 4 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2017	70	-4.11% ▼	56	\$3,099,674	47.7% ▲	\$2,060,000	186
Quarter 4 2016	73		62	\$2,098,675		\$1,556,500	130
Year To Date 2017	514	-1.34% ▼	287	\$2,390,637	13.2% ▲	\$1,620,000	156
Year To Date 2016	521		272	\$2,111,895		\$1,641,755	148

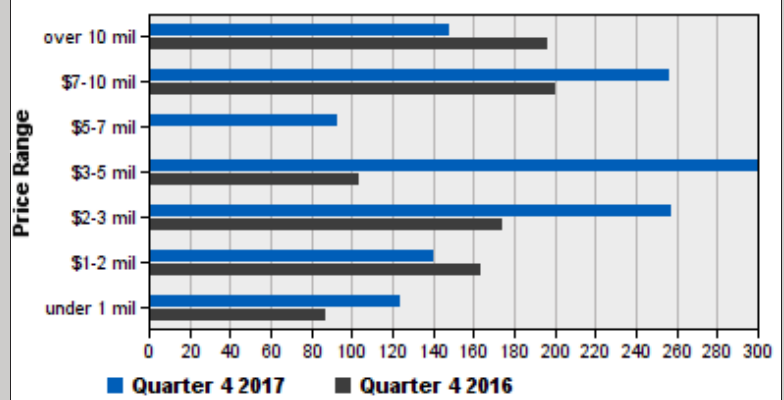
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Average number of days it takes to sell a home



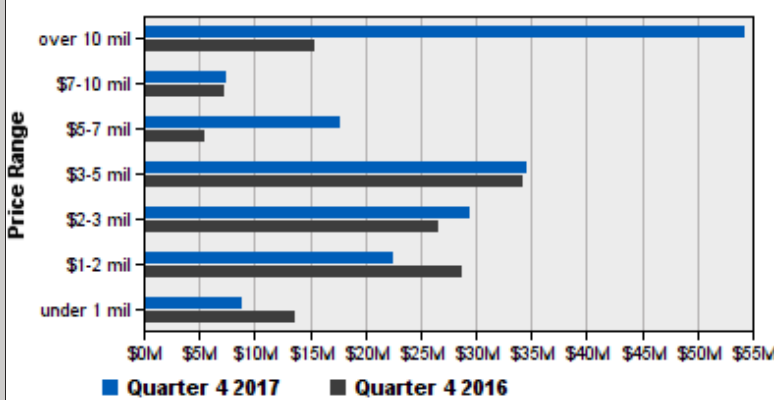
## Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



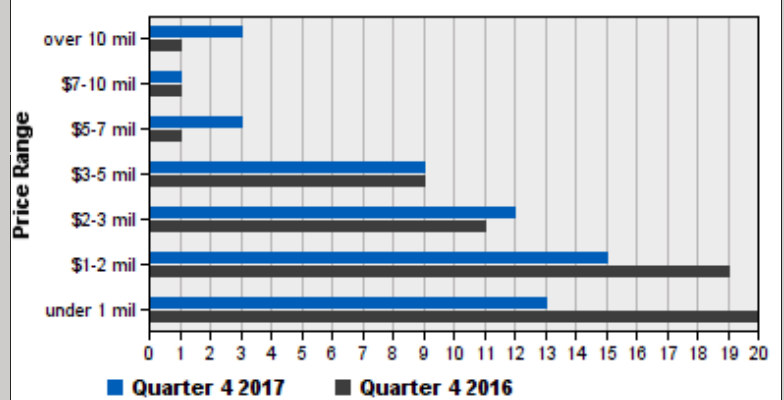
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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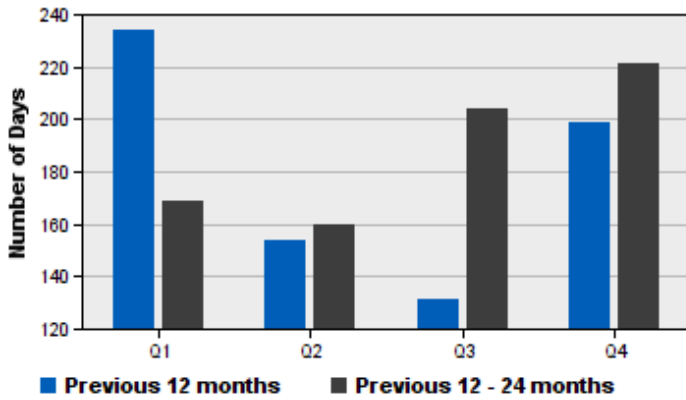
Greenwich 06831

Quarter 4 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2017	56	27.27% ▲	51	\$2,636,589	46.47% ▲	\$1,400,000	199
Quarter 4 2016	44		42	\$1,800,148		\$1,525,000	221
Year To Date 2017	393	1.55% ▲	193	\$2,190,904	12.49% ▲	\$1,250,000	175
Year To Date 2016	387		170	\$1,947,568		\$1,228,750	190

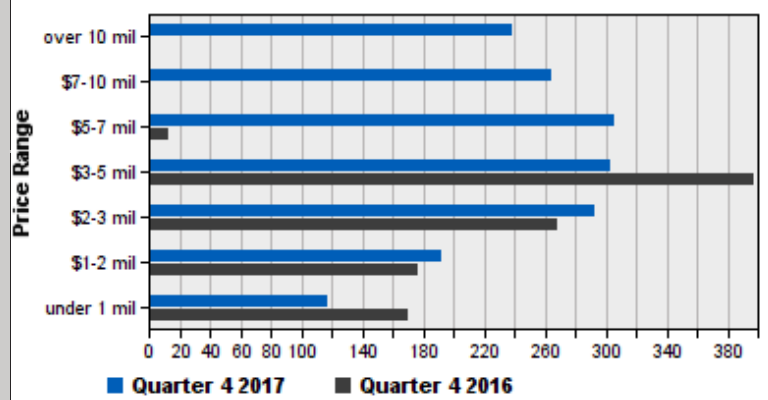
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Average number of days it takes to sell a home



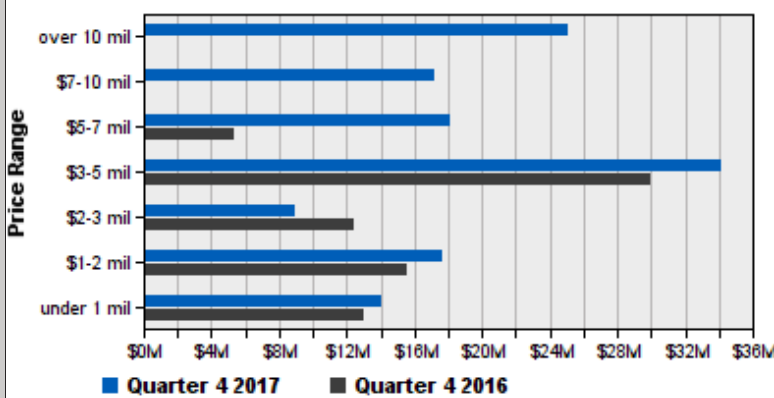
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Average number of days it takes to sell a home in a certain price range



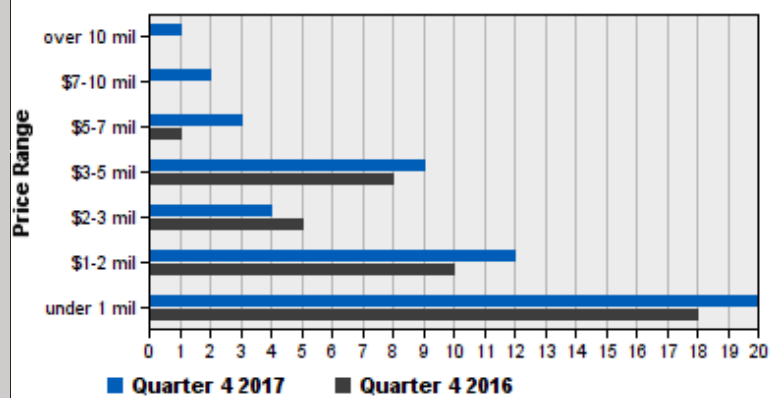
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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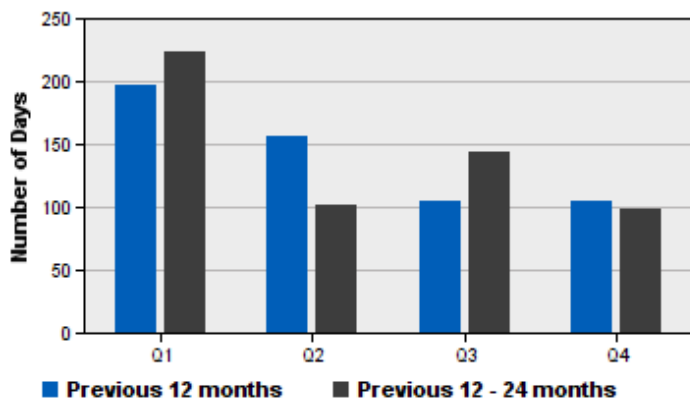
Cos Cob 06807

Quarter 4 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2017	20	53.85% ▲	24	\$1,119,500	-21.53% ▼	\$1,107,500	104
Quarter 4 2016	13		10	\$1,426,750		\$1,159,000	99
Year To Date 2017	159	-0.63% ▼	93	\$1,213,170	-5.58% ▼	\$1,090,000	140
Year To Date 2016	160		97	\$1,284,909		\$1,100,000	136

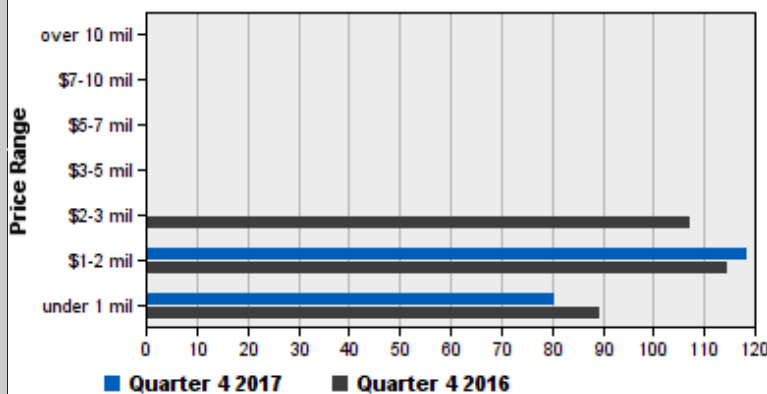
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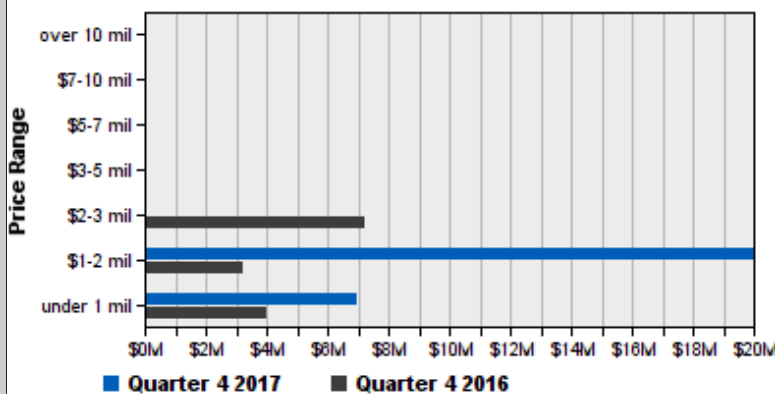
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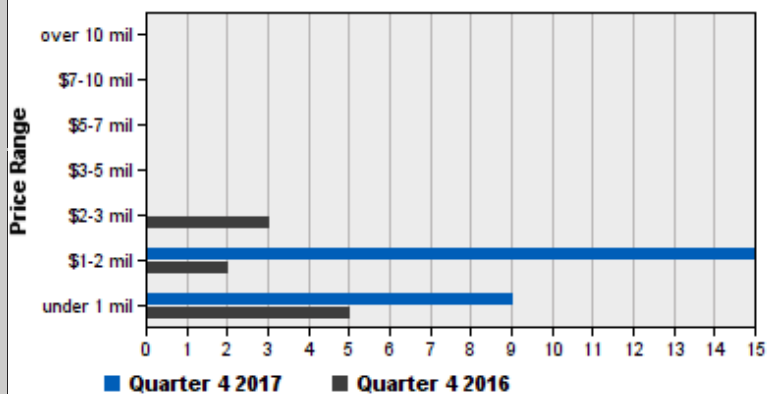
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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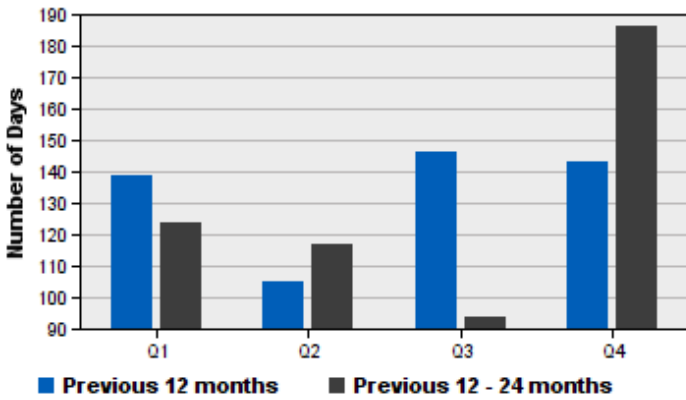
Riverside 06878

Quarter 4 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2017	22	22.22% ▲	20	\$2,363,550	54.08% ▲	\$1,837,500	143
Quarter 4 2016	18		17	\$1,533,941		\$1,175,000	186
Year To Date 2017	190	11.76% ▲	107	\$2,261,790	10.39% ▲	\$1,610,000	128
Year To Date 2016	170		98	\$2,048,973		\$1,600,000	122

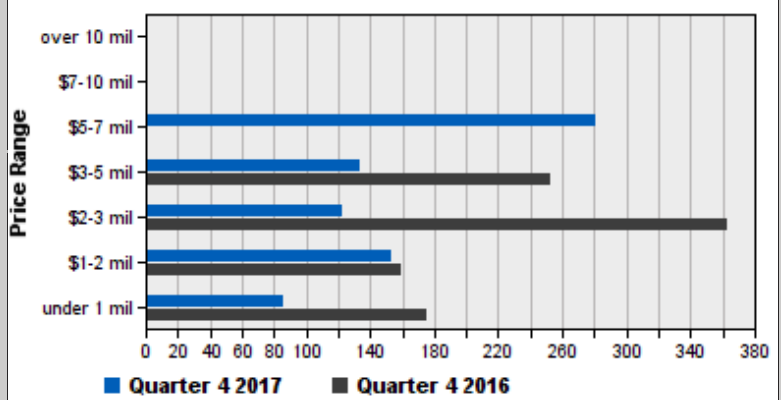
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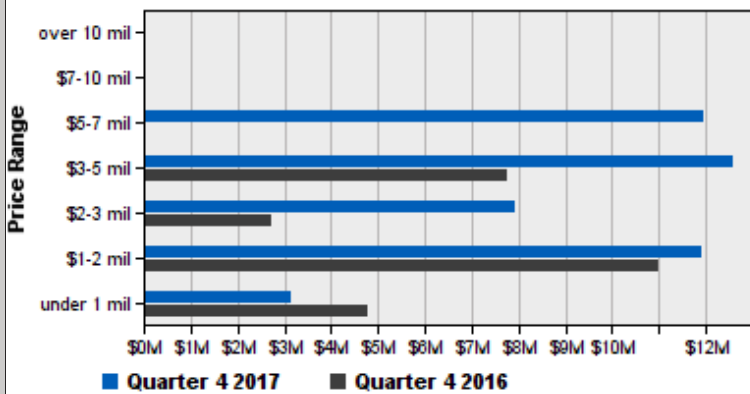
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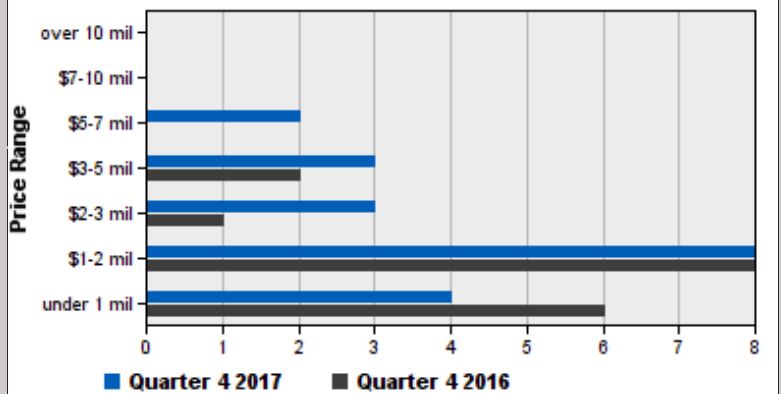
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years





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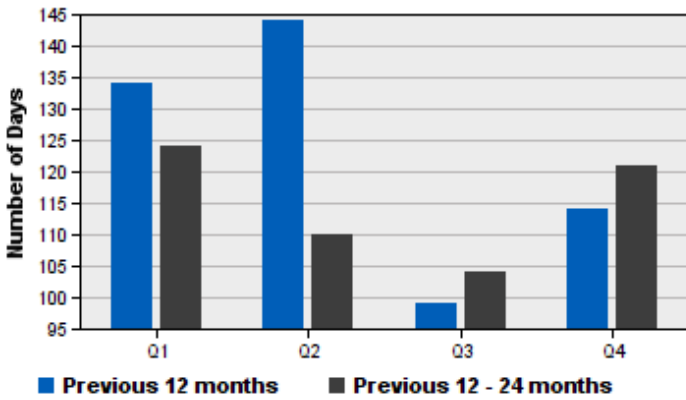
Old Greenwich 06870

Quarter 4 2017

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 4 2017	21	-12.5% ▼	29	\$1,620,967	-5.05% ▼	\$1,233,500	114
Quarter 4 2016	24		26	\$1,707,152		\$1,297,000	121
Year To Date 2017	165	-8.33% ▼	98	\$2,080,374	20.48% ▲	\$1,685,500	121
Year To Date 2016	180		120	\$1,726,744		\$1,500,000	113

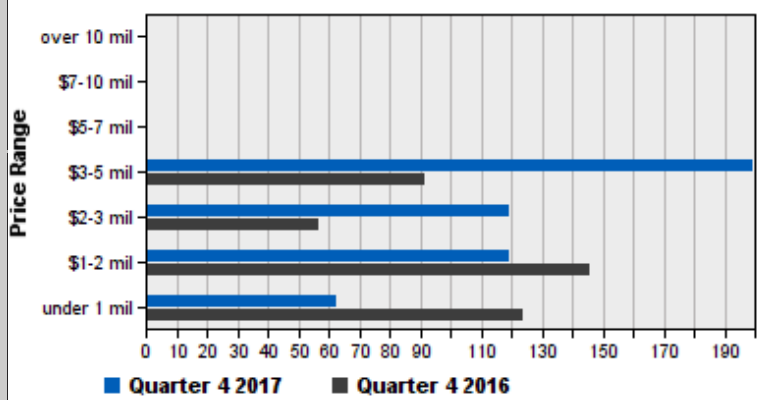
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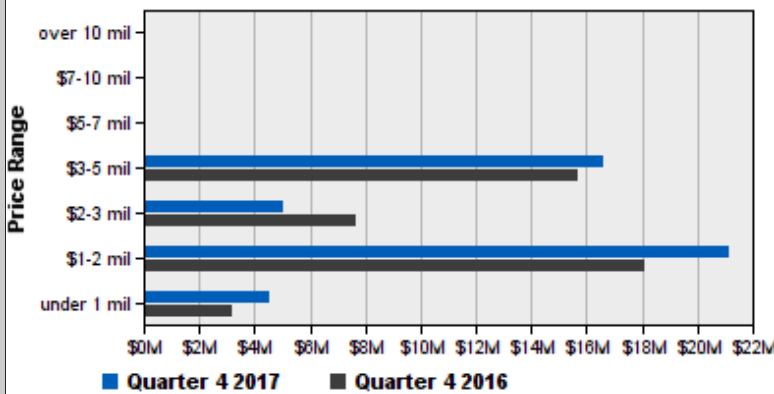
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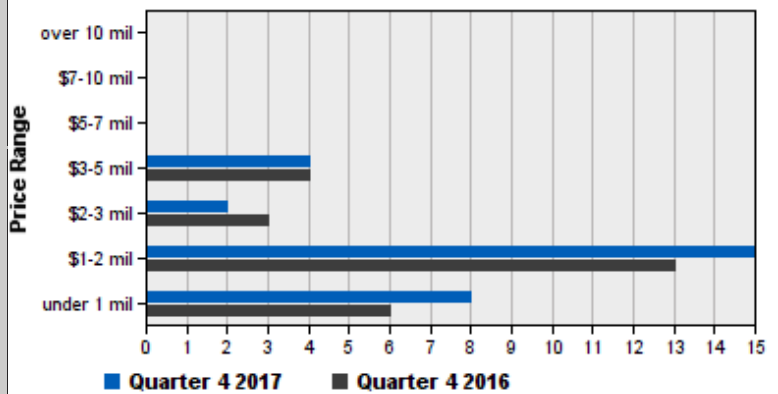
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years





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