

# David Ogilvy & Associates

REALTORS

*2018 - 1st Quarter Report  
Greenwich, Connecticut*

*exclusive affiliate of*

**CHRISTIE'S**  
INTERNATIONAL REAL ESTATE

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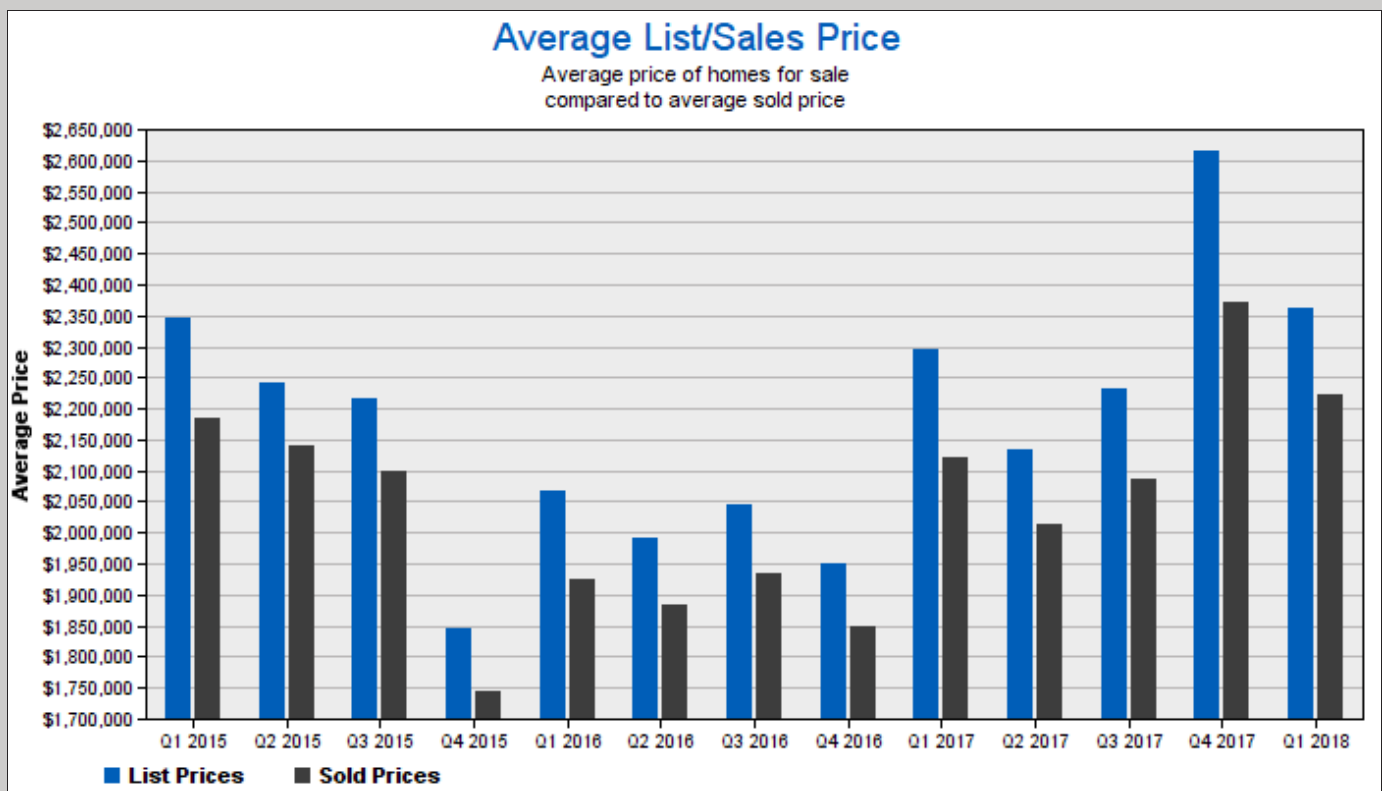
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INTERNATIONAL REAL ESTATE

David Ogilvy & Associates is a recognized leader in Greenwich real estate. Known for superb advertising, exemplary marketing and exceptional client service, our firm has been the exclusive Greenwich affiliate of Christie's International Real Estate since its inception in 1987.

<http://www.davidogilvy.com>



The statistics presented in this report are compiled monthly based on figures and Residential data generated by Greenwich MLS. Due to possible reporting inconsistencies, Days on Market (DOM), average prices and rates of appreciation should be used to analyze trends only. Property and statistical data is derived from Greenwich MLS is solely for your personal, non-commercial use in buying or selling a property and is deemed reliable but not guaranteed and should be verified. All representations and warranties regarding the information are disclaimed. Reproduction or any other use is prohibited.

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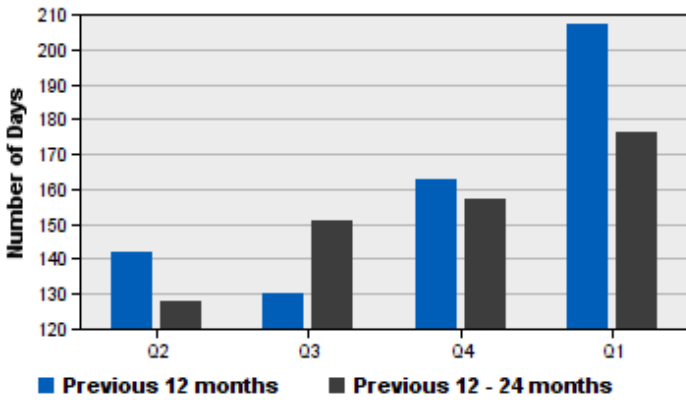
All of Greenwich

Quarter 1 2018

Market Area	New Listings			Homes Sold			Average Price			Days on Market		
	Q1 2018	Q1 2017	% Change	Q1 2018	Q1 2017	% Change	Q1 2018	Q1 2017	% Change	Q1 2018	Q1 2017	% Change
All of Greenwich	433	404	7.18% ▲	133	168	-20.83% ▼	\$2,224,022	\$2,122,204	4.80% ▲	207	176	17.61% ▲
Greenwich 06830	162	155	4.52% ▲	50	67	-25.37% ▼	\$2,365,911	\$2,396,999	-1.30% ▼	261	159	64.15% ▲
Greenwich 06831	99	105	-5.71% ▼	33	38	-13.16% ▼	\$2,318,439	\$2,277,040	1.82% ▲	247	234	5.56% ▲
Cos Cob 06807	43	33	30.30% ▲	18	24	-25.00% ▼	\$1,309,247	\$1,298,375	0.84% ▲	139	197	-29.44% ▼
Riverside 06878	72	64	12.50% ▲	14	20	-30.00% ▼	\$2,925,214	\$2,104,369	39.01% ▲	134	139	-3.60% ▼
Old Greenwich 06870	57	47	21.28% ▲	18	19	-5.26% ▼	\$2,026,194	\$1,902,921	6.48% ▲	112	134	-16.42% ▼
<b>Total</b>	<b>866</b>	<b>808</b>	<b>7.18% ▲</b>	<b>266</b>	<b>336</b>	<b>-20.83% ▼</b>	<b>\$2,194,837</b>	<b>\$2,016,984</b>	<b>8.82% ▲</b>	<b>183</b>	<b>173</b>	<b>5.78% ▲</b>

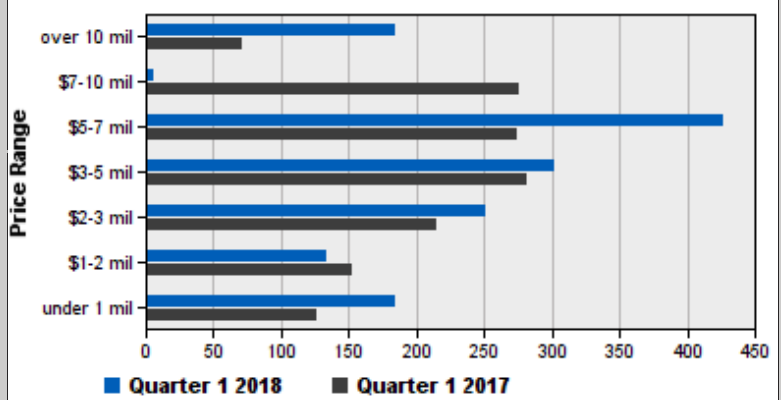
## Average Days on Market Sold

Average number of days it takes to sell a home



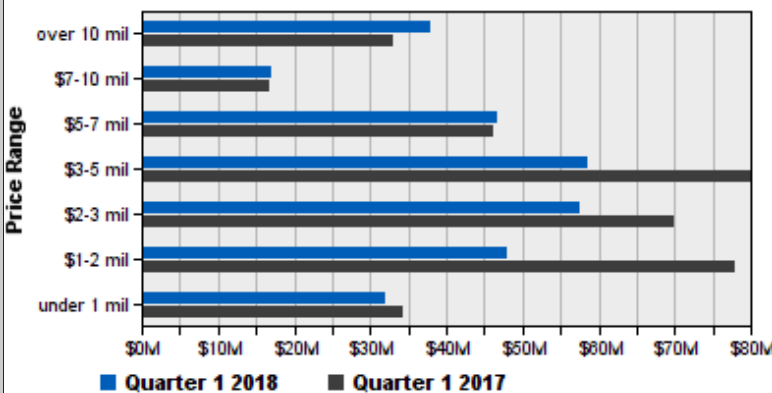
## Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



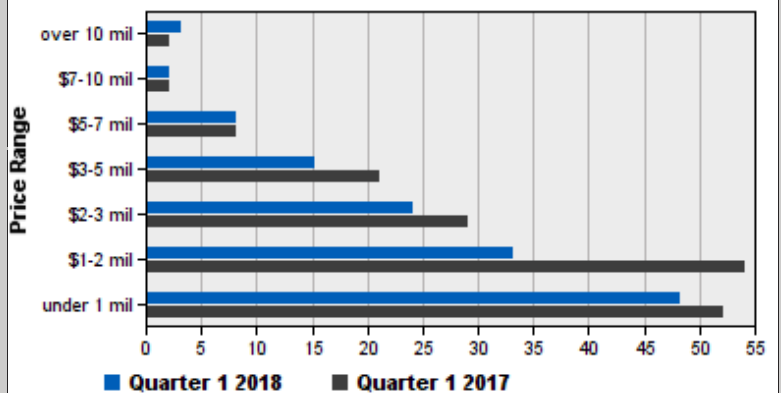
## Homes Sold (Sale Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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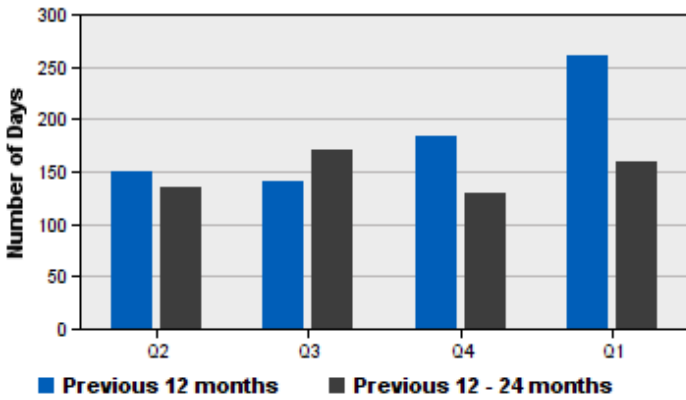
Greenwich 06830

Quarter 1 2018

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 1 2018	162	4.52% ▲	50	\$2,365,911	-1.3% ▼	\$1,706,250	261
Quarter 1 2017	155		67	\$2,396,999		\$1,660,550	159
Year To Date 2018	162	4.52% ▲	50	\$2,365,911	-1.3% ▼	\$1,706,250	261
Year To Date 2017	155		67	\$2,396,999		\$1,660,550	159

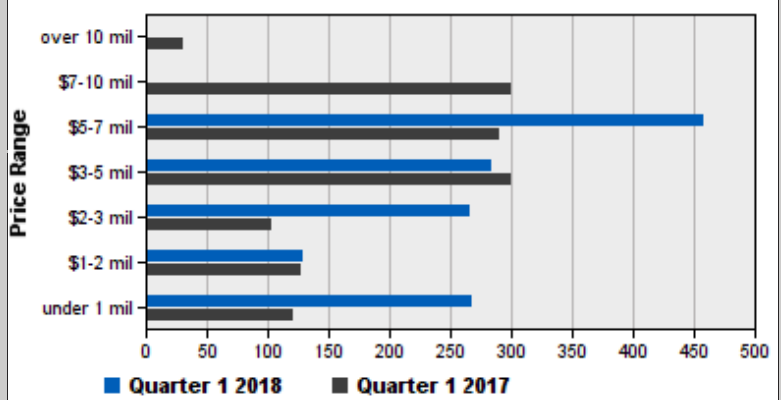
## Average Days on Market Sold

Average number of days it takes to sell a home



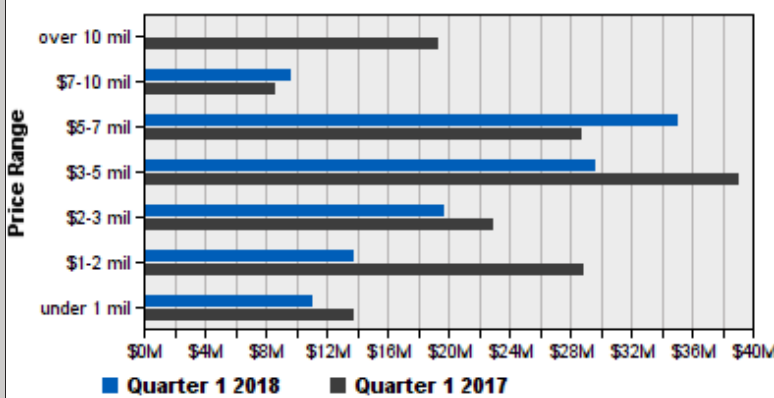
## Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



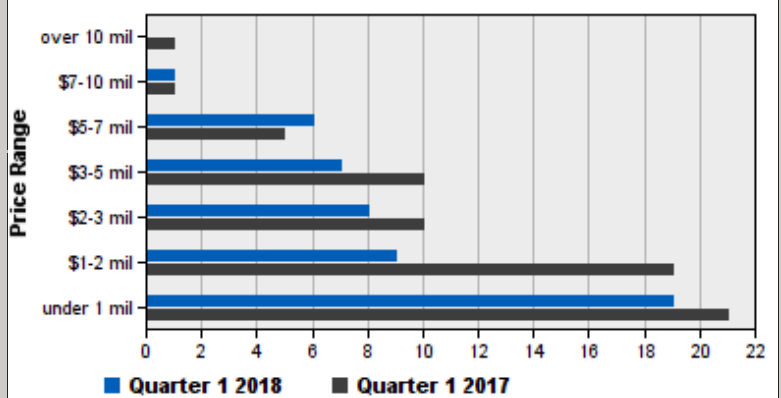
## Homes Sold (Sale Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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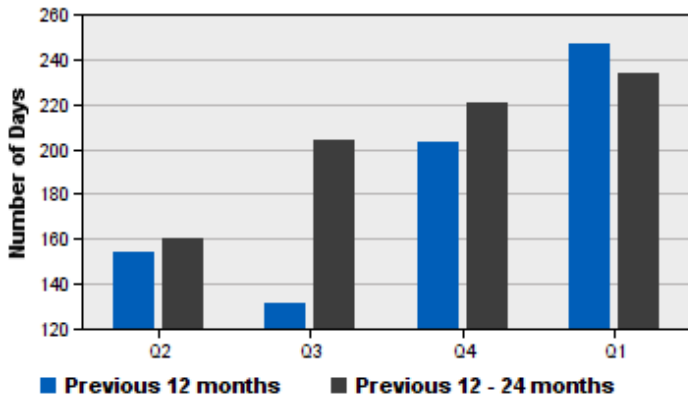
Greenwich 06831

Quarter 1 2018

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 1 2018	99	-5.71% ▼	33	\$2,318,439	1.82% ▲	\$1,200,000	247
Quarter 1 2017	105		38	\$2,277,040		\$1,304,875	234
Year To Date 2018	99	-5.71% ▼	33	\$2,318,439	1.82% ▲	\$1,200,000	247
Year To Date 2017	105		38	\$2,277,040		\$1,304,875	234

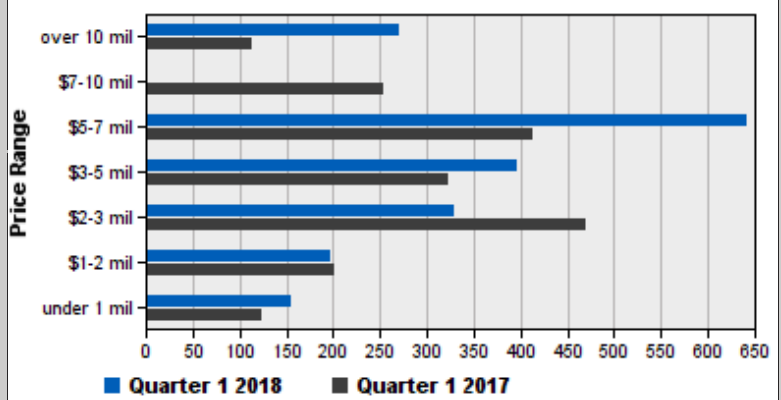
## Average Days on Market Sold

Average number of days it takes to sell a home



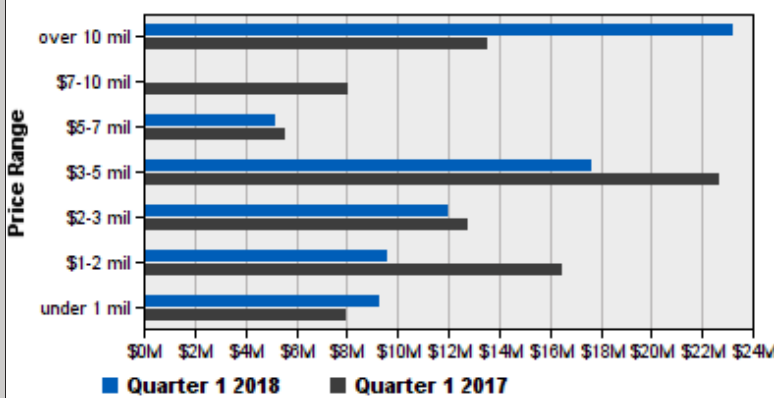
## Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



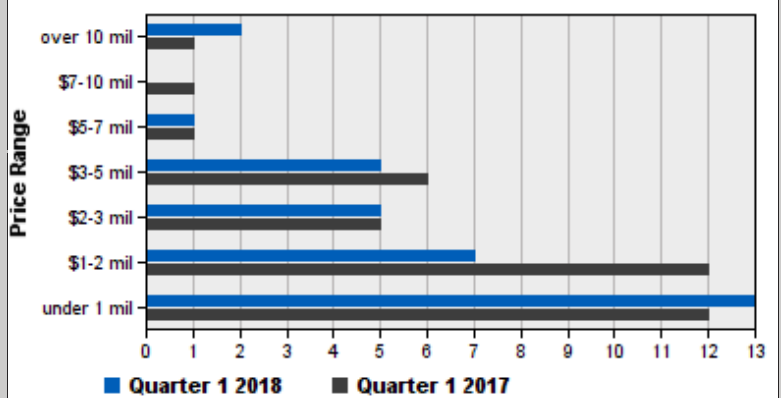
## Homes Sold (Sale Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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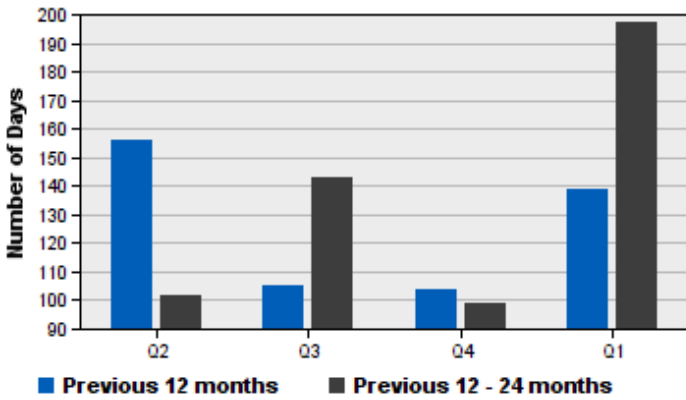
Cos Cob 06807

Quarter 1 2018

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 1 2018	43	30.3% ▲	18	\$1,309,247	0.84% ▲	\$1,055,000	139
Quarter 1 2017	33		24	\$1,298,375		\$1,162,500	197
Year To Date 2018	43	30.3% ▲	18	\$1,309,247	0.84% ▲	\$1,055,000	139
Year To Date 2017	33		24	\$1,298,375		\$1,162,500	197

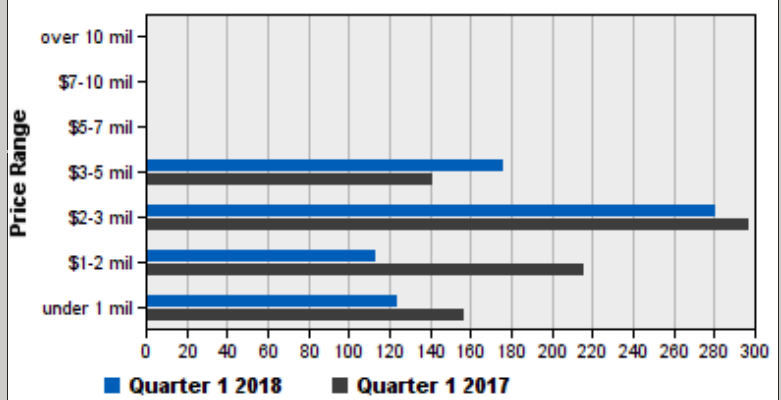
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Average number of days it takes to sell a home



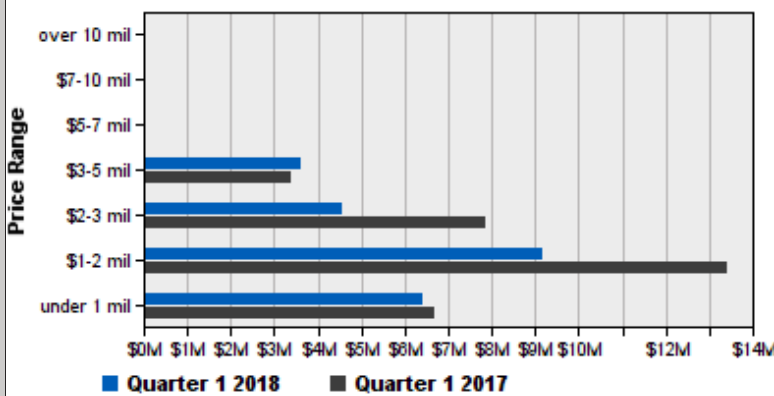
## Average Days on Market by Price Range

Average number of days it takes to sell a home in a certain price range



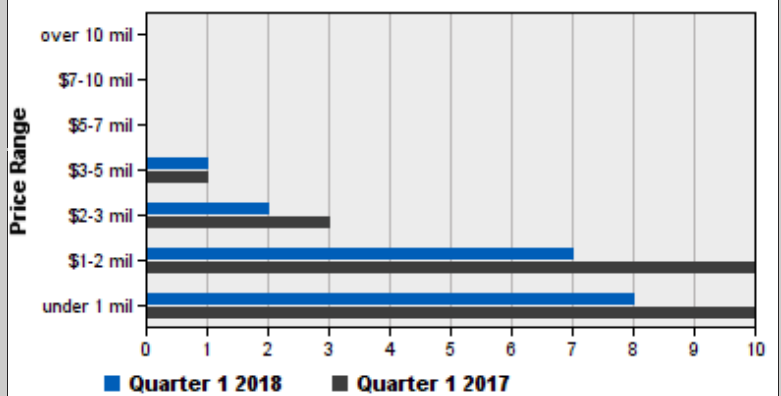
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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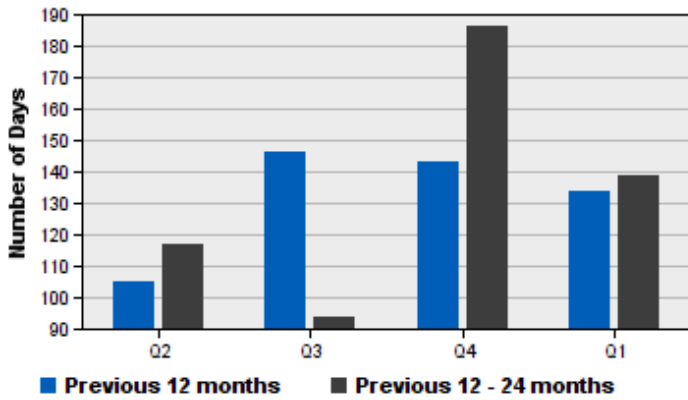
Riverside 06878

Quarter 1 2018

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 1 2018	72	12.5% ▲	14	\$2,925,214	39.01% ▲	\$1,997,500	134
Quarter 1 2017	64		20	\$2,104,369		\$1,605,000	139
Year To Date 2018	72	12.5% ▲	14	\$2,925,214	39.01% ▲	\$1,997,500	134
Year To Date 2017	64		20	\$2,104,369		\$1,605,000	139

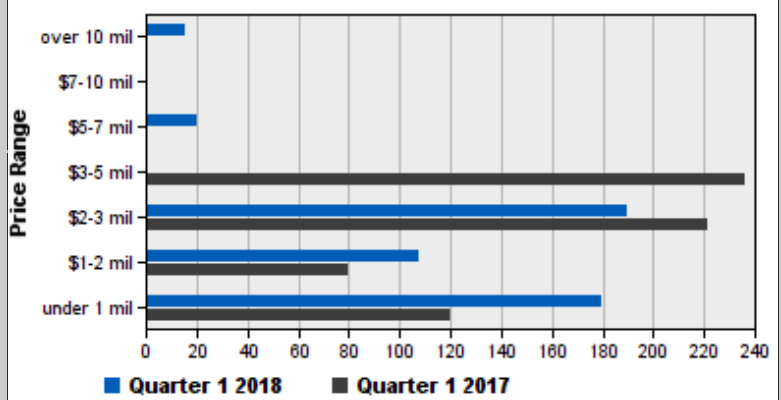
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Average number of days it takes to sell a home



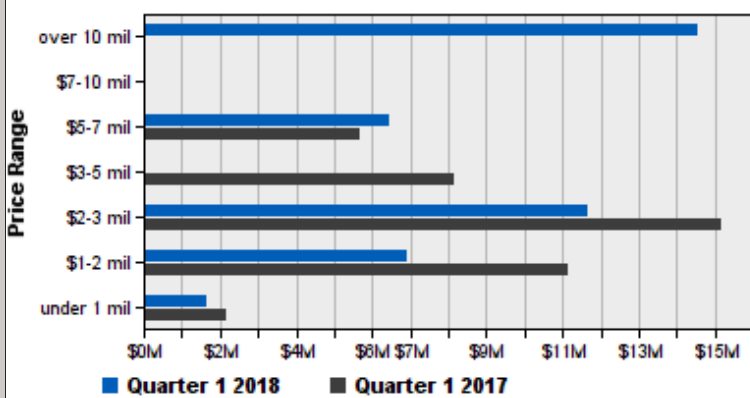
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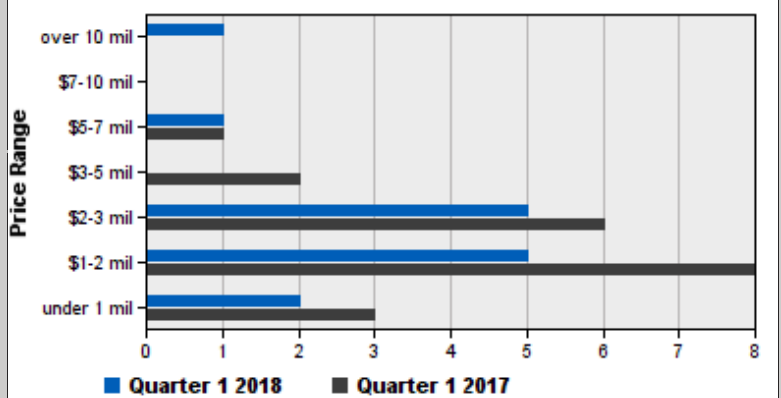
## Homes Sold (Sales Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years



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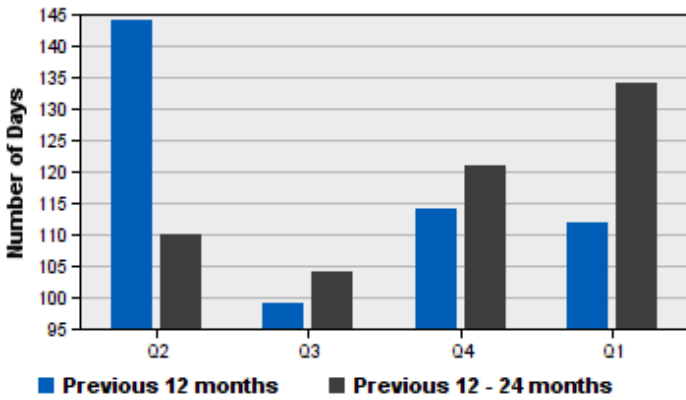
Old Greenwich 06870

Quarter 1 2018

	New Listings	% Change	Homes Sold	Avg. Price	% Change	Median Price	Days on Market
Quarter 1 2018	57	21.28% ▲	18	\$2,026,194	6.48% ▲	\$1,812,500	112
Quarter 1 2017	47		19	\$1,902,921		\$1,965,000	134
Year To Date 2018	57	21.28% ▲	18	\$2,026,194	6.48% ▲	\$1,812,500	112
Year To Date 2017	47		19	\$1,902,921		\$1,965,000	134

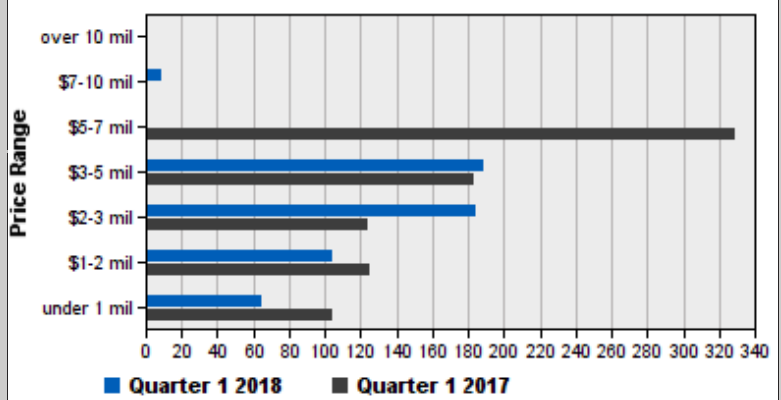
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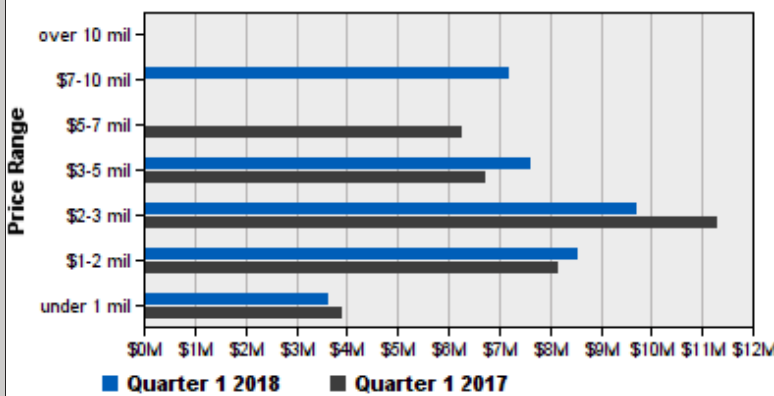
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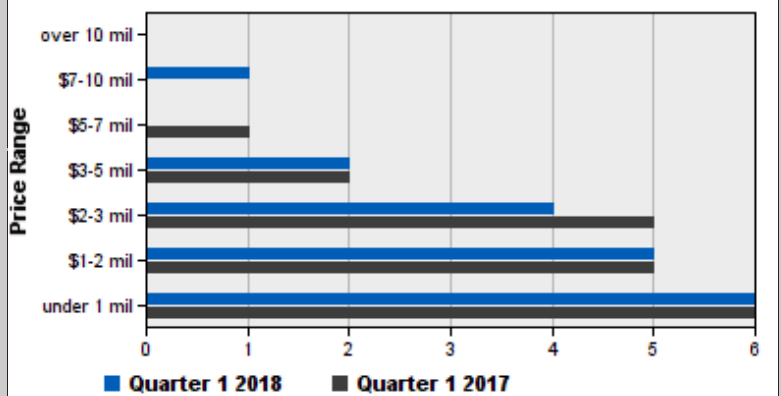
## Homes Sold (Sale Volume by Price Range)

Sales Volume (in Millions)



## Homes Sold by Price Range

Number of homes sold in the previous two years





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